



November 29, 2023

**Department of Social Services**

**Certification by Chief Executive Officer**

As Chief Executive Officer of Casa de las Campanas, I certify that the attached reports:

- 1) FY 2023 Audited Financial Statements with our CPA's opinion,
- 2) FY 2023 Audited Reserve Report Forms 5-1 to 5-5, with our accompanying CPA opinion, and related supplemental schedules thereto, including the disclosure report,
- 3) 2023 Continuing Care Provider's Fee and calculation fee,
- 4) Evidence of Fidelity Bond,
- 5) Continuing Care Retirement Community Disclosure Statement,
- 6) CCRC Monthly Fees,

are correct, that the continuing care contract form in use for new residents has been approved by the Department, and that the provider is maintaining the required liquid reserves, statutory reserves and refund reserves pursuant to requirements of the California Health and Safety Code.

Sincerely,

Jim Seifert  
President of the Board of Directors  
Casa de las Campanas, Inc.



**Casa de las Campanas**  
**Continuing Care Contract Annual Report**  
**Part 1**

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**ANNUAL REPORT CHECKLIST**

FISCAL YEAR ENDED: JULY 31, 2023

PROVIDER(S):

CASA DE LAS CAMPANAS, INC.

CCRC(S):

CASA DE LAS CAMPANAS, INC

PROVIDER CONTACT PERSON:

David Johnson, CFO

TELEPHONE NUMBER:

(858) 592-1885

E-MAIL ADDRESS:

Johnson@casadlc.com

***A complete annual report must consist of 3 copies of all of the following:***

- ☒ Annual Report Checklist.
- ☒ Annual Provider Fee in the amount of: \$31,523
  - ☐ If applicable, late fee in the amount of: \$
- ☒ Certification by the provider's **Chief Executive Officer** that:
  - ☒ The reports are correct to the best of his/her knowledge.
  - ☒ Each continuing care contract form in use or offered to new residents has been approved by the Department.
  - ☒ The provider is maintaining the required liquid reserves and, when applicable, the required refund reserve.
- ☒ Evidence of the provider's fidelity bond, as required by H&SC section 1789.8.
- ☒ Provider's audited financial statements, with an accompanying certified public accountant's opinion thereon.
- ☒ Provider's audited reserve reports (prepared on Department forms), with an accompanying certified public accountant's opinion thereon. (NOTE: Form 5-5 must be signed and have the required disclosures attached (H&SC section 1790(a)(2) and (3)).
- ☒ "Continuing Care Retirement Community Disclosure Statement" for **each** community.
- ☒ Form 7-1, "Report on CCRC Monthly Service Fees" for **each** community.
- ☒ Form 9-1, "Calculation of Refund Reserve Amount", if applicable.
- ☒ Key Indicators Report (signed by CEO or CFO (or by the authorized person who signed the provider's annual report)). The KIR may be submitted along with the annual report, but is not required until 30 days later.

**Casa de las Campanas**  
**Continuing Care Contract Annual Report**  
**Part 2**

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**FORM 1-1: RESIDENT POPULATION**

| Line                 | Continuing Care Residents   | TOTAL |
|----------------------|---|-------|
| [1]                  | Number at beginning of fiscal year  | 495   |
| [2]                  | Number at end of fiscal year  | 479   |
| [3]                  | Total Lines 1 and 2   | 974   |
|                      |   | x.50  |
| [4]                  | Multiply Line 3 by “.50” and enter result on Line 5.  |       |
| [5]                  | Mean number of continuing care residents  | 487   |
| <b>All Residents</b> |   |       |
| [6]                  | Number at beginning of fiscal year  | 512   |
| [7]                  | Number at end of fiscal year  | 502   |
| [8]                  | Total Lines 6 and 7   | 1,014 |
|                      |   | x.50  |
| [9]                  | Multiply Line 8 by “.50” and enter result on Line 10.   |       |
| [10]                 | Mean number of <i>all</i> residents   | 507   |
| [11]                 | Divide the mean number of continuing care residents (Line 5) by the mean number of <i>all</i> residents (Line 10) and enter the result (round to two decimal places). | 96    |

**FORM 1-2: ANNUAL PROVIDER FEE**

| Line   | TOTAL         |
|--|---------------|
| [1] Total Operating Expenses (including depreciation and debt service - interest only) | 41,628,146.00 |
| [a] Depreciation   | 7,460,480.00  |
| [b] Debt Service (Interest Only)   | 1,331,094.00  |
| [2] Subtotal (add Line 1a and 1b)  | 8,791,574.00  |
| [3] Subtract Line 2 from Line 1 and enter result.                                      | 32,836,572.00 |
| [4] Percentage allocated to continuing care residents (Form 1-1, Line 11)              | 96.00         |
| [5] Total Operating Expense for Continuing Care Residents (multiply Line 3 by Line 4)  | 31,523,109.00 |
| [6] <b>Total Amount Due</b> (multiply Line 5 by .001)                                  | \$ 31,523.00  |

PROVIDER: CASA DE LAS CAMPANAS, INCCOMMUNITY: CASA DE LAS CAMPANAS, INC

**Casa de las Campanas, Inc.**  
**Per Capita Cost Calculation Support**  
**As of 7/31/2023**

**Per Capita Costs;**

|   |              |
|---|--------------|
| Form 1-2 line 5 – Total Operating Expense for Continuing Care Residents = | \$31,523,109 |
| Form 1-1 line 5 – Mean # of Continuing Care Residents =                   | <u>507.0</u> |
| Per Capita Costs  | \$62,176     |

**PROVIDER:** Casa de las Campanas, Inc. FYE 7-31-2022  
**COMMUNITY:** Casa de las Campanas, Inc

**Casa de las Campanas**  
**Continuing Care Contract Annual Report**  
**Part 3**

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# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

9/18/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

|   |   |
|---|---|
| <b>PRODUCER</b><br>Arthur J. Gallagher Risk Management Services, LLC<br>300 S Riverside Plaza, Suite 1500<br>Chicago IL 60606 | <b>CONTACT NAME:</b><br><b>PHONE (A/C, No, Ext):</b> 312-704-0100<br><b>FAX (A/C, No):</b> 312-803-7443<br><b>E-MAIL ADDRESS:</b>                             |
| <b>INSURED</b><br>LCS Holding Company, LLC<br>400 Locust Street, Suite 820<br>Des Moines IA 50309                             | <b>INSURER(S) AFFORDING COVERAGE</b><br>INSURER A : XL Specialty Insurance Company<br>INSURER B :<br>INSURER C :<br>INSURER D :<br>INSURER E :<br>INSURER F : |
| License#: BR-724491<br>LCSHOLD-05   | NAIC #<br>37885   |

**COVERAGES**

CERTIFICATE NUMBER: 635777425

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR LTR | TYPE OF INSURANCE   | ADDL INSD   | SUBR WVD | POLICY NUMBER | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS   |
|----------|---|---|----------|---------------|-------------------------|-------------------------|--|
|          | <b>COMMERCIAL GENERAL LIABILITY</b><br><input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR<br><br>GEN'L AGGREGATE LIMIT APPLIES PER:<br><input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC<br><input type="checkbox"/> OTHER: |   |          |               |                         |                         | EACH OCCURRENCE \$<br>DAMAGE TO RENTED PREMISES (Ea occurrence) \$<br>MED EXP (Any one person) \$<br>PERSONAL & ADV INJURY \$<br>GENERAL AGGREGATE \$<br>PRODUCTS - COMP/OP AGG \$<br>\$ |
|          | <b>AUTOMOBILE LIABILITY</b><br><input type="checkbox"/> ANY AUTO<br><input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS<br><input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY   |   |          |               |                         |                         | COMBINED SINGLE LIMIT (Ea accident) \$<br>BODILY INJURY (Per person) \$<br>BODILY INJURY (Per accident) \$<br>PROPERTY DAMAGE (Per accident) \$<br>\$                                    |
|          | <b>UMBRELLA LIAB</b> <input type="checkbox"/> OCCUR<br><b>EXCESS LIAB</b> <input type="checkbox"/> CLAIMS-MADE<br><br>DED <input type="checkbox"/> RETENTION \$   |   |          |               |                         |                         | EACH OCCURRENCE \$<br>AGGREGATE \$<br>\$   |
|          | <b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b><br>ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)<br>If yes, describe under DESCRIPTION OF OPERATIONS below   | <input type="checkbox"/> Y <input type="checkbox"/> N | N/A      |               |                         |                         | PER STATUTE <input type="checkbox"/> OTH-ER <input type="checkbox"/><br>E.L. EACH ACCIDENT \$<br>E.L. DISEASE - EA EMPLOYEE \$<br>E.L. DISEASE - POLICY LIMIT \$                         |
| A        | Crime   |   |          | ELU19085023   | 6/30/2023               | 6/30/2024               | Limit: \$3,000,000 ERISA<br>Retention: \$25,000 Included   |

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

RE: Casa de las Campanas  
18655 W Bernardo Dr  
San Diego, CA 92127

**CERTIFICATE HOLDER****CANCELLATION**

Evidence of Insurance

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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**Casa de las Campanas**  
**Continuing Care Contract Annual Report**  
**Part 4**

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**CASA DE LAS CAMPANAS**  
**CONSOLIDATED FINANCIAL STATEMENTS**  
**AND SUPPLEMENTARY INFORMATION**  
**YEARS ENDED JULY 31, 2023 AND 2022**



CPAs | CONSULTANTS | WEALTH ADVISORS

[CLAconnect.com](http://CLAconnect.com)

**CASA DE LAS CAMPANAS  
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## INDEPENDENT AUDITORS' REPORT

Audit Committee of the Board of Directors  
Casa De Las Campanas  
San Diego, California

### Report on the Audit of the Consolidated Financial Statements

#### **Opinion**

We have audited the accompanying consolidated financial statements of Casa De Las Campanas (a California nonprofit health care entity) (the Organization), which comprise the consolidated statements of financial position as of July 31, 2023 and 2022, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Casa De Las Campanas as of July 31, 2023 and 2022, and the results of their operations, changes in their net assets, and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are required to be independent of Casa De Las Campanas and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Change in Accounting Principle**

As discussed in Note 1 to the financial statements, effective August 1, 2022, the Organization adopted new accounting guidance for leases. The guidance requires lessees to recognize a right-of-use asset and corresponding liability for all operating and finance leases with lease terms greater than one year. Our opinion is not modified with respect to this matter.

#### **Responsibilities of Management for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Casa De Las Campanas' ability to continue as a going concern for one year after the date the consolidated financial statements are available to be issued.

***Auditors' Responsibilities for the Audit of the Consolidated Financial Statements***

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists.

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Casa De Las Campanas' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Casa De Las Campanas' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

***Supplementary Information***

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating statements of financial position and the consolidating statements of activities for the years ended July 31, 2023 and 2022, are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with GAAS. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Audit Committee of the Board of Directors  
Casa De Las Campanas

*CliftonLarsonAllen LLP*

**CliftonLarsonAllen LLP**

Irvine, California  
November 29, 2023

**CASA DE LAS CAMPANAS**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**  
**JULY 31, 2023 AND 2022**

| <b>ASSETS</b>   | <u>2023</u>                  | <u>2022</u>                  |
|---|------------------------------|------------------------------|
| <b>CURRENT ASSETS</b>   |                              |                              |
| Cash and Cash Equivalents   | \$ 2,542,566                 | \$ 841,971                   |
| Cash Equivalent Assets Whose Use is Limited or Restricted<br>for Current Liabilities (Note 5)         | 10,217,493                   | 12,753,320                   |
| Invested Assets Whose Use is Limited or Restricted<br>for Current Liabilities (Note 5)                | 4,548,413                    | 4,230,850                    |
| Accounts Receivable, Net of Allowance for Doubtful<br>Accounts of \$41,500 and \$47,913, Respectively | 2,871,923                    | 924,631                      |
| Prepaid Expenses and Other Current Assets   | 3,157,515                    | 2,692,744                    |
| Contributions Receivable  | -                            | 122,142                      |
| Current Portion of Costs of Acquiring Contracts   | 13,804                       | 11,205                       |
| Total Current Assets  | <u>23,351,714</u>            | <u>21,576,863</u>            |
| <b>ASSETS WHOSE USE IS LIMITED OR RESTRICTED, LESS<br/>AMOUNTS CLASSIFIED AS CURRENT</b>              | 14,419,636                   | 14,264,329                   |
| <b>LONG-TERM INVESTMENTS</b>  | 85,308,685                   | 97,781,472                   |
| <b>PROPERTY, BUILDINGS AND EQUIPMENT, NET</b>   | 101,254,866                  | 91,233,253                   |
| <b>FINANCE ROU ASSETS</b>   | 53,014                       | -                            |
| <b>COST OF ACQUIRING CONTRACTS, NET OF CURRENT PORTION</b>  | 448,442                      | 305,373                      |
| <b>DERIVATIVE INSTRUMENT</b>  | <u>16,521,495</u>            | <u>11,256,871</u>            |
| Total Assets  | <u><u>\$ 241,357,852</u></u> | <u><u>\$ 236,418,161</u></u> |

*See accompanying Notes to Consolidated Financial Statements.*



**CASA DE LAS CAMPANAS**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (CONTINUED)**  
**JULY 31, 2023 AND 2022**

| <b>LIABILITIES AND NET ASSETS</b>   | <u>2023</u>           | <u>2022</u>           |
|---|-----------------------|-----------------------|
| <b>CURRENT LIABILITIES</b>  |                       |                       |
| Accounts Payable and Accrued Expenses   | \$ 5,725,236          | \$ 4,957,244          |
| Interest Payable  | 137,762               | 141,382               |
| Deposits from Residents   | 825,700               | 520,526               |
| Refunds to Residents  | -                     | 4,000                 |
| Current Lease Liability - Financing   | 32,148                | 31,375                |
| Current Portion of Obligations Under Gift Annuity Contracts                               | 292,109               | 333,850               |
| Current Portion of Long-Term Debt   | 1,854,311             | 1,813,296             |
| Current Portion of Estimated Refundable Entrance Fees                                     | 3,645,000             | 3,897,000             |
| Current Portion of Retentions Payable   | 492,837               | -                     |
| Total Current Liabilities   | <u>13,005,103</u>     | <u>11,698,673</u>     |
| <b>NONCURRENT LIABILITIES</b>   |                       |                       |
| Long-Term Lease Liability - Financing (Less Current Maturities)                           | 32,879                | 67,674                |
| Obligations under Gift Annuity Contracts, Net of Current Portion                          | 1,176,890             | 1,294,135             |
| Deferred Contributions, Pooled Income Funds   | 34,770                | 46,757                |
| Long-Term Debt, Net of Current Portion, Unamortized Discount, and Deferred Financing Fees | 69,332,976            | 71,190,135            |
| Estimated Refundable Entrance Fees, Net of Current Portion                                | 25,302,652            | 25,472,129            |
| Deferred Revenue from Unamortized Entrance Fees   | 55,227,743            | 57,019,195            |
| Total Noncurrent Liabilities  | <u>151,107,910</u>    | <u>155,090,025</u>    |
| Total Liabilities   | 164,113,013           | 166,788,698           |
| <b>NET ASSETS</b>   |                       |                       |
| Without Donor Restrictions  | 71,217,719            | 63,669,087            |
| With Donor Restrictions   | 6,027,120             | 5,960,376             |
| Total Net Assets  | <u>77,244,839</u>     | <u>69,629,463</u>     |
| Total Liabilities and Net Assets  | <u>\$ 241,357,852</u> | <u>\$ 236,418,161</u> |

See accompanying Notes to Consolidated Financial Statements.

**CASA DE LAS CAMPANAS  
CONSOLIDATED STATEMENT OF ACTIVITIES  
YEAR ENDED JULY 31, 2023**

|   | Net Assets<br>Without Donor<br>Restrictions | Net Assets<br>With Donor<br>Restrictions | Total                |
|---|---|--|----------------------|
| <b>SUPPORT AND REVENUES</b>   |   |  |                      |
| Residents Fees Earned, Including Amortization<br>of Deferred Revenues from Nonrefundable<br>Entrance Fees | \$ 39,963,844                               | \$ -                                     | \$ 39,963,844        |
| Contributions   | 167,097                                     | 93,427                                   | 260,524              |
| Total Support and Revenues  | 40,130,941                                  | 93,427                                   | 40,224,368           |
| <b>OTHER SUPPORT</b>  |   |  |                      |
| Donated Vehicles  | 7,400                                       | 2,700                                    | 10,100               |
| Interest and Dividends, Net   | 3,882,161                                   | 336,153                                  | 4,218,314            |
| Net Realized Gains (Losses) on Sale of Investments  | 477,126                                     | (21,754)                                 | 455,372              |
| Net Unrealized Gains on Investments   | 247,162                                     | 32,478                                   | 279,640              |
| Change in Value of Gift Annuity Contracts   | 275,648                                     | (121,215)                                | 154,433              |
| Change in Value of Charitable Remainder Trusts<br>and Pooled Income funds                                 | -   | 13,490                                   | 13,490               |
| Unrealized Gain on Derivative Instrument  | 5,264,624                                   | -  | 5,264,624            |
| Loss on Disposal of Fixed Assets  | (595,950)                                   | -  | (595,950)            |
| Other Revenues  | 151,285                                     | -  | 151,285              |
| Total Other Support   | 9,709,456                                   | 241,852                                  | 9,951,308            |
| <b>NET ASSETS RELEASED FROM RESTRICTIONS</b>  | 268,534                                     | (268,534)                                | -                    |
| Total Support and Revenues  | 50,108,931                                  | 66,745                                   | 50,175,676           |
| <b>EXPENSES</b>   |   |  |                      |
| Program Services  | 34,814,077                                  | -  | 34,814,077           |
| Supporting Services:  |   |  |                      |
| Management and General  | 6,951,837                                   | -  | 6,951,837            |
| Total Expenses  | 41,765,914                                  | -  | 41,765,914           |
| <b>CHANGE IN NET ASSETS BEFORE<br/>IMPAIRMENT LOSS</b>  | 8,343,017                                   | 66,745                                   | 8,409,762            |
| <b>LOSS ON IMPAIRMENT OF PROJECT UNDER<br/>UNDER CONSTRUCTION</b>   | (794,386)                                   | -  | (794,386)            |
| <b>CHANGE IN NET ASSETS</b>   | 7,548,631                                   | 66,745                                   | 7,615,376            |
| Net Assets - Beginning of Year  | 63,669,087                                  | 5,960,375                                | 69,629,463           |
| <b>NET ASSETS - END OF YEAR</b>   | <u>\$ 71,217,718</u>                        | <u>\$ 6,027,120</u>                      | <u>\$ 77,244,839</u> |

See accompanying Notes to Consolidated Financial Statements.

**CASA DE LAS CAMPANAS**  
**CONSOLIDATED STATEMENT OF ACTIVITIES**  
**YEAR ENDED JULY 31, 2022**

|   | Net Assets<br>Without Donor<br>Restrictions | Net Assets<br>With Donor<br>Restrictions | Total                |
|---|---|--|----------------------|
| <b>SUPPORT AND REVENUES</b>   |   |  |                      |
| Residents Fees Earned, Including Amortization<br>of Deferred Revenues from Nonrefundable<br>Entrance Fees | \$ 36,219,461                               | \$ -                                     | \$ 36,219,461        |
| Contributions   | 156,484                                     | 164,651                                  | 321,135              |
| Total Support and Revenues  | 36,375,945                                  | 164,651                                  | 36,540,596           |
| <b>OTHER SUPPORT</b>  |   |  |                      |
| Grant - CARES Act   | 25,513                                      | -  | 25,513               |
| Donated Vehicles  | -   | 8,300                                    | 8,300                |
| Interest and Dividends, Net   | 8,646,482                                   | 540,333                                  | 9,186,815            |
| Net Realized Gains on Sale of Investments   | 1,844,557                                   | 36,049                                   | 1,880,606            |
| Net Unrealized Gains on Investments   | (18,071,886)                                | (979,020)                                | (19,050,906)         |
| Change in Value of Gift Annuity Contracts   | (185,118)                                   | (105,656)                                | (290,774)            |
| Change in Value of Charitable Remainder<br>Trusts and Pooled Income Funds                                 | -   | (126,143)                                | (126,143)            |
| Unrealized Gain on Derivative Instrument  | 9,068,653                                   | -  | 9,068,653            |
| Forgiveness of Refundable Advance (PPP Loan)  | 2,915,100                                   | -  | 2,915,100            |
| Loss on Disposal of Fixed Assets  | (9,649)                                     | -  | (9,649)              |
| Other Revenues  | 373,375                                     | -  | 373,375              |
| Total Other Support   | 4,607,027                                   | (626,137)                                | 3,980,890            |
| <b>NET ASSETS RELEASED FROM RESTRICTION</b>   | 95,101                                      | (95,101)                                 | -                    |
| Total Support and Revenues  | 41,078,073                                  | (556,587)                                | 40,521,486           |
| <b>EXPENSES</b>   |   |  |                      |
| Program Services  | 32,075,377                                  | -  | 32,075,377           |
| Supporting Services:  |   |  |                      |
| Management and General  | 7,597,645                                   | -  | 7,597,645            |
| Total Expenses  | 39,673,022                                  | -  | 39,673,022           |
| <b>CHANGE IN NET ASSETS BEFORE<br/>IMPAIRMENT LOSS</b>  | 1,405,051                                   | (556,587)                                | 848,464              |
| <b>LOSS ON IMPAIRMENT OF PROJECT UNDER<br/>UNDER CONSTRUCTION</b>   | (31,397,072)                                | -  | (31,397,072)         |
| <b>CHANGE IN NET ASSETS</b>   | (29,992,021)                                | (556,587)                                | (30,548,608)         |
| Net Assets - Beginning of Year  | 93,661,108                                  | 6,516,962                                | 100,178,071          |
| <b>NET ASSETS - END OF YEAR</b>   | <u>\$ 63,669,087</u>                        | <u>\$ 5,960,375</u>                      | <u>\$ 69,629,463</u> |

See accompanying Notes to Consolidated Financial Statements.

**CASA DE LAS CAMPANAS**  
**CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES**  
**YEAR ENDED JULY 31, 2023**

|                              | Program Services     |                      |                   |                   |                      | Management<br>and General | Total<br>Expenses    |
|------------------------------|----------------------|----------------------|-------------------|-------------------|----------------------|---------------------------|----------------------|
|                              | Residential<br>Care  | Nursing Care         | Clinic            | Home<br>Health    | Total                |                           |                      |
| Salaries and Benefits        | \$ 8,122,949         | \$ 6,271,541         | \$ 712,204        | \$ 390,691        | \$ 15,497,385        | \$ 1,744,476              | \$ 17,241,861        |
| Contracted Services          | 1,288,210            | 1,947,717            | 1,499             | 155,033           | 3,392,459            | 1,942,641                 | 5,335,100            |
| Supplies                     | 526,372              | 724,408              | 2,276             | 109               | 1,253,165            | 41,162                    | 1,294,327            |
| Raw Food                     | 2,050,616            | 414,092              | -                 | -                 | 2,464,708            | -                         | 2,464,708            |
| Utilities                    | 2,568,699            | 148,780              | 2,491             | 765               | 2,720,735            | 303,901                   | 3,024,636            |
| Insurance                    | -                    | -                    | -                 | -                 | -                    | 1,968,661                 | 1,968,661            |
| Interest Expense             | 1,266,139            | 56,319               | 1,237             | 380               | 1,324,075            | 7,019                     | 1,331,094            |
| Depreciation                 | 7,304,656            | 142,698              | 2,459             | 755               | 7,450,568            | 9,913                     | 7,460,481            |
| Bad Debt Expense             | -                    | 72,039               | -                 | -                 | 72,039               | -                         | 72,039               |
| Other Expenses               | 349,441              | 282,537              | 2,452             | 4,513             | 638,943              | 934,064                   | 1,573,007            |
| <b>Total</b>                 | <b>\$ 23,477,082</b> | <b>\$ 10,060,131</b> | <b>\$ 724,618</b> | <b>\$ 552,246</b> | <b>\$ 34,814,077</b> | <b>\$ 6,951,837</b>       | <b>\$ 41,765,914</b> |
| Percentage of Total Expenses | 56.2%                | 24.1%                | 1.7%              | 1.3%              | 83.4%                | 16.6%                     | 100%                 |

See accompanying Notes to Consolidated Financial Statements.

**CASA DE LAS CAMPANAS**  
**CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES**  
**YEAR ENDED JULY 31, 2022**

|                              | Program Services     |                     |                   |                   |                      | Management<br>and General | Total<br>Expenses    |
|------------------------------|----------------------|---------------------|-------------------|-------------------|----------------------|---------------------------|----------------------|
|                              | Residential<br>Care  | Nursing Care        | Clinic            | Home<br>Health    | Total                |                           |                      |
| Salaries and Benefits        | \$ 8,030,220         | \$ 5,822,998        | \$ 740,223        | \$ 484,846        | \$ 15,078,287        | \$ 2,739,112              | \$ 17,817,399        |
| Contracted Services          | 963,255              | 1,134,537           | 978               | 46,143            | 2,144,913            | 2,541,896                 | 4,686,809            |
| Supplies                     | 608,829              | 614,219             | 2,038             | 779               | 1,225,865            | 66,681                    | 1,292,546            |
| Raw Food                     | 2,013,634            | 364,525             | -                 | -                 | 2,378,159            | -                         | 2,378,159            |
| Utilities                    | 2,124,627            | 93,307              | 2,050             | 629               | 2,220,613            | 284,344                   | 2,504,957            |
| Insurance                    | -                    | -                   | -                 | -                 | -                    | 1,124,148                 | 1,124,148            |
| Interest Expense             | 1,300,406            | 57,844              | 1,271             | 390               | 1,359,911            | 6,193                     | 1,366,104            |
| Depreciation                 | 6,836,794            | 109,369             | 1,363             | 418               | 6,947,944            | 5,493                     | 6,953,437            |
| Bad Debt Expense             | -                    | 64,500              | -                 | -                 | 64,500               | -                         | 64,500               |
| Other Expenses               | 382,062              | 262,779             | 1,891             | 8,453             | 655,185              | 829,778                   | 1,484,963            |
| <b>Total</b>                 | <b>\$ 22,259,827</b> | <b>\$ 8,524,078</b> | <b>\$ 749,814</b> | <b>\$ 541,658</b> | <b>\$ 32,075,377</b> | <b>\$ 7,597,645</b>       | <b>\$ 39,673,022</b> |
| Percentage of Total Expenses | 56.1%                | 21.5%               | 1.9%              | 1.4%              | 80.8%                | 19.2%                     | 100%                 |

See accompanying Notes to Consolidated Financial Statements.

**CASA DE LAS CAMPANAS**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**YEARS ENDED JULY 31, 2023 AND 2022**

|   | 2023                 | 2022                 |
|---|----------------------|----------------------|
| <b>CASH FLOW FROM OPERATING ACTIVITIES</b>                                    |                      |                      |
| Cash Received from Residents and Third-Party Payors                           | \$ 24,722,621        | \$ 24,150,945        |
| Reimbursement for Services to Nonresidents                                    | 5,125,036            | 3,682,065            |
| Grant – CARES Act   | -                    | 25,513               |
| Contributions   | 368,927              | 379,116              |
| Cash Paid to Suppliers and Employees  | (33,131,096)         | (33,474,183)         |
| Cash Paid for Interest on Long-Term Debt and Capital Lease Obligations,       |                      |                      |
| Net of Amounts Capitalized of \$389,109 and \$399,179, Respectively           | (1,650,967)          | (1,689,816)          |
| Net Cash Used by Operating Activities   | (4,565,479)          | (6,926,360)          |
| <b>CASH FLOW FROM INVESTING ACTIVITIES</b>                                    |                      |                      |
| Capital Expenditures  | (17,702,034)         | (7,776,791)          |
| Sales of Investments  | 20,394,787           | 12,870,657           |
| Purchases of Investments  | (3,609,467)          | (5,602,398)          |
| Net Cash Used by Investing Activities   | (916,714)            | (508,532)            |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>                                   |                      |                      |
| Proceeds from Entrance Fees   | 9,876,098            | 11,857,014           |
| Refunds of Entrance Fees  | (3,611,289)          | (2,470,588)          |
| Net Change in Resident Deposits   | 305,174              | 57,896               |
| Payments on Finance Leases  | (34,022)             | (28,147)             |
| Principal Payments on Long-Term Debt  | (1,889,000)          | (1,845,000)          |
| Net Cash Provided by Financing Activities                                     | 4,646,961            | 7,571,175            |
| <b>NET INCREASE (DECREASE) IN CASH, CASH EQUIVALENTS, AND RESTRICTED CASH</b> | (835,232)            | 136,283              |
| Cash, Cash Equivalents, and Restricted Cash - Beginning of Year               | 13,595,291           | 13,459,008           |
| <b>CASH, CASH EQUIVALENTS, AND RESTRICTED CASH - END OF YEAR</b>              | <u>\$ 12,760,059</u> | <u>\$ 13,595,291</u> |
| <b>SUPPLEMENTAL DISCLOSURE OF NONCASH INFORMATION</b>                         |                      |                      |
| Accrued Capital Expenditures  | <u>\$ 492,837</u>    | <u>\$ 706,796</u>    |
| <b>SUPPLEMENTAL SCHEDULE - CASH RECONCILIATION</b>                            |                      |                      |
| Cash and Cash Equivalents   | \$ 2,542,566         | \$ 841,971           |
| Cash Equivalent Assets Whose use is Limited or                                |                      |                      |
| Restricted for Current Liabilities  | 10,217,493           | 12,753,320           |
| Total Cash, Cash Equivalents, and Restricted Cash                             | <u>\$ 12,760,059</u> | <u>\$ 13,595,291</u> |

See accompanying Notes to Consolidated Financial Statements.

**CASA DE LAS CAMPANAS**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED)**  
**YEARS ENDED JULY 31, 2023 AND 2022**

|   | 2023                  | 2022                  |
|---|-----------------------|-----------------------|
| <b>RECONCILIATION OF INCREASE IN NET ASSETS TO NET CASH,<br/>CASH EQUIVALENTS, AND RESTRICTED CASH PROVIDED BY<br/>OPERATING ACTIVITIES</b> |                       |                       |
| Increase (Decrease) in Net Assets   | \$ 7,615,376          | \$ (30,548,608)       |
| Adjustments to Reconcile Increase (Decrease) in Net Assets to Net<br>Cash and Cash Equivalents Provided by Operating Activities:            |                       |                       |
| Depreciation  | 7,460,481             | 6,953,437             |
| Amortization of Deferred Financing Fees   | 72,856                | 74,738                |
| Amortization of Finance Lease Right of Use Asset  | (53,014)              | -                     |
| Amortization of Costs of Acquiring Contracts  | 25,993                | 44,818                |
| Change in Allowance for Doubtful Accounts   | (6,413)               | (51,270)              |
| Amortization Contract Revenues from Entrance Fees   | (10,113,774)          | (8,805,141)           |
| Loss on Impairment of Construction Projects   | -                     | 31,397,072            |
| Loss on Disposal of Fixed Assets  | 676,016               | 9,649                 |
| Interest and Dividend Reinvestment  | (4,218,314)           | (9,186,815)           |
| Reinvestment of Net Realized Gains on Sale of Investments   | (455,372)             | (1,880,606)           |
| Net Unrealized (Gains) Losses on Investments  | (279,640)             | 19,050,906            |
| Deferred Contributions, Pooled Income Fund  | (11,987)              | 24,346                |
| Change in Value of Charitable Remainder Trusts and<br>Pooled Income Funds   | 13,490                | (126,143)             |
| Change in the Value of Gift Annuity Contracts   | 154,433               | (290,774)             |
| Unrealized Gains on Derivative Instrument   | (5,264,624)           | (9,068,653)           |
| Changes in Operating Assets and Liabilities:  |                       |                       |
| Accounts Receivable   | (308,843)             | 227,325               |
| Prepaid Expenses and Other Current Assets   | (464,771)             | (841,813)             |
| Contributions Receivable  | 122,142               | 57,981                |
| Costs of Acquiring Contracts  | (171,661)             | 79,546                |
| Accounts Payable and Accrued Expenses   | 804,753               | (893,812)             |
| Interest Payable  | (3,620)               | (3,534)               |
| Refundable Advance - Paycheck Protection Program  | -                     | (2,915,100)           |
| Obligations Under Gift Annuity Contracts  | (158,986)             | (233,909)             |
| Net Cash Provided (Used) by Operating Activities  | <u>\$ (4,565,479)</u> | <u>\$ (6,926,360)</u> |

See accompanying Notes to Consolidated Financial Statements.

**CASA DE LAS CAMPANAS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JULY 31, 2023 AND 2022**

**NOTE 1 NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Nature of Business**

Casa De Las Campanas (Casa) was incorporated on September 19, 1990, as a California nonprofit corporation for the purposes of constructing, owning, and operating a continuing care retirement community (CCRC). The facility includes 357 independent living units, 41 assisted living units with a capacity of 54 beds, 18 dementia/assisted living units with a capacity of 27 beds, and an adjacent 93-bed skilled nursing facility. Casa provides housing, health care, and other related services to the elderly by honoring their dignity and promoting independence.

Casa operates under the continuing care concept whereby residents enter into agreements that require payment of a onetime entrance fee and a monthly charge. Generally, these payments will entitle residents to the use and privileges of the facility for life. The residence agreement does not entitle the residents to an ownership interest in the property.

Casa Foundation (the Foundation), a California nonprofit public benefit corporation, was established in 1994 to solicit contributions from the general public in support of Casa. The Foundation's board of directors consists of five members, three of whom are also members of the Casa board of directors and the remaining two are Casa residents in good standing. Funds of the Foundation are distributed to Casa for the benefit of its residents and operations as determined by the Foundation's board of directors. The Foundation's assets, liabilities, net assets, and results of operations are included in the accompanying consolidated financial statements.

**Consolidation Policy**

The accompanying consolidated financial statements include the accounts of Casa and the Foundation (collectively, the Organization). Intercompany transactions and balances have been eliminated in consolidation.

**Nature of Programs**

The Organization provides services for the following program areas:

**Residential Care**

Residential care facilities for the elderly (RCFE) are activities under licensed housing arrangements where varying levels and intensities of care and supervision, protective supervision, or personal care are provided to residents based upon their varying needs. RCFEs provide a range of services including meals, shelter, laundry, transportation, and medical care, including supervision with medications, and assistance with the activities of daily living depending on the level of care that includes independent living, assisted living, and assisted living - dementia care. Independent living is an active, independent lifestyle with abundant services and amenities and unlimited access to on-site health care.



**CASA DE LAS CAMPANAS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JULY 31, 2023 AND 2022**

**NOTE 1 NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**  
**(CONTINUED)**

**Nature of Programs (Continued)**

**Residential Care (Continued)**

Residents can transition from independent living to the higher levels of care, including assisted living or assisted living – dementia care, which includes 24-hour assistance in developing individualized care with the activities of daily living, medication management, and specialized activity programs for both cognitive and physical stimulation. RCFEs comply with certain conditions of licensure and operation as required and enforced by the California Department of Social Services (CDSS).

**Nursing Care**

Nursing care services are provided to residents requiring 24-hour skilled nursing care licensed by the California Department of Public Health. This includes 24-hour supportive care to patients whose primary need is for skilled nursing care on an extended basis. This supportive care includes developing individualized care with the activities of daily living, medication management, and specialized activity programs for both cognitive and physical stimulation. Additional services include a skilled team of therapists and other professional staff.

**Clinic**

The Wellness Clinic provides personal care services to assist residents in remaining independent, with services that include assistance and monitoring upon return from the hospital or Casa's nursing care center. In addition, the Wellness Clinic also provides assistance with vital signs, bathing, medication management, dressing changes as ordered by a resident's physician, and other daily activities. Certain contracts allocate services at limited specific times at no additional costs to monthly fees but, if exceeded, would result in coordination of additional services with home health.

**Home Health**

Home Health is a fee-for-service personal caregiving service that includes assistance with bathing, dressing, escorts to appointments, housekeeping, laundry, and other daily activities.

**Basis of Presentation**

The accompanying consolidated financial statements are presented using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP). References to ASC hereafter refer to the Accounting Standards Codification established by the Financial Accounting Standards Board (FASB) as the source of authoritative U.S. GAAP.

The Organization's resources are classified for accounting and reporting purposes into net asset categories according to the existence or absence of "donor-imposed" restrictions. Generally, the donors of these assets permit the Organization to use all, or part of the income earned on related investments for general or specific purposes.

**CASA DE LAS CAMPANAS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JULY 31, 2023 AND 2022**

**NOTE 1 NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**  
**(CONTINUED)**

**Basis of Presentation (Continued)**

Accordingly, the net assets of the Organization are classified and reported as follows:

*Net Assets Without Donor Restrictions* – Net assets without donor restrictions are net assets that are not subject to donor-imposed stipulations or the donor-imposed restrictions have expired. Unrestricted net assets represent the funds that are fully available, at the discretion of management and the board of directors, for the Organization to utilize in its program or supporting service activities.

*Net Assets with Donor Restrictions* – Net assets with donor restrictions are net assets composed of contributions that are subject to donor-imposed stipulations by either stipulations that contributions are to be maintained in perpetuity or stipulations that can be fulfilled by the actions of the Organization pursuant to those restrictions or those that expire by the passage of time. When the donor-imposed restrictions expire (that is, when a time restriction ends or a purpose restriction is fulfilled), restricted net assets are reclassified as net assets without donor restrictions.

Board-designated net assets are net assets without donor restrictions subject to self-imposed limits by actions of the Organization's board of directors. Board-designated net assets may be earmarked for future programs, investment, construction of property, or other uses.

**Performance Indicator**

The consolidated statements of activities present the Organization's changes in net assets without donor restrictions. Changes in net assets that are excluded from this performance indicator, consistent with industry practices, include net assets released from restrictions for capital purposes, and contributions of capital assets.

**Cash and Cash Equivalents**

For purposes of the consolidated statements of cash flows, cash and cash equivalents include all highly liquid debt instruments with original maturities of three months or less.

**Assets Whose Use is Limited or Restricted**

Assets whose use is limited or restricted include (a) investments held by trustees and the Organization under debt agreements, (b) investments held in escrow accounts for Department of Social Services refund reserve and subscription and wait list deposit obligations, and (c) net assets restricted by donors. These assets include cash and cash equivalents and investments in debt and equity securities, which are stated at fair value in the accompanying consolidated financial statements. Amounts available to repay current liabilities are presented as current assets.

**Investments**

In accordance with U.S. GAAP, investments are measured at fair value. Investment income or loss (including interest, dividends, and realized gains or losses) is reported as support unless the income is restricted by donor or law. Since investments are classified as trading securities, unrealized gains and losses on investments are included in total support and revenues.

**CASA DE LAS CAMPANAS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JULY 31, 2023 AND 2022**

**NOTE 1 NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**  
**(CONTINUED)**

**Accounts Receivable, Net**

Accounts receivable represent the Organization's unconditional right to consideration for monthly fees, health care receivables, including managed care receivables from third-party payors, and receivables due from residents for uncollected entrance fees, and are stated at estimated net realizable value. An allowance for doubtful accounts is established based upon management's estimate of uncollectible accounts. Collections on accounts previously written off are included in income as received.

**Long-Lived Assets**

The Organization recognizes impairment losses on long-lived assets used in operations when indicators of impairment are present and the undiscounted future cash flows are not sufficient to recover the assets' carrying amounts. The factors considered by management in performing this assessment include current operating results, trends, and prospects, as well as the effects of obsolescence, demand, competition, and other economic factors. There was no such loss for the year ended July 31, 2023. Refer to Note 7 for impairment loss recognized during the year ended July 31, 2022.

**Property, Buildings, and Equipment**

Property, buildings, and equipment are stated at cost. Major improvements and betterments in excess of the Organization's capitalization policy of \$2,500 are capitalized. Maintenance and repairs are expensed as incurred. Depreciation is provided over the estimated useful lives of the respective assets using the straight-line method. The estimated useful lives of the related assets are as follows:

|                                    |               |
|------------------------------------|---------------|
| Buildings and Improvements         | 40 Years      |
| Property Held Under Capital Leases | 3 to 5 Years  |
| Furniture and Equipment            | 3 to 15 Years |
| Vehicles                           | 3 to 5 Years  |

**Derivative Instrument - Interest Rate Swap**

In accordance with the provisions of FASB ASC 815, *Derivatives and Hedging*, the Organization uses simplified hedge accounting and presents the changes in fair value of its interest rate swap as other support in the accompanying consolidated statement of activities, and these changes are excluded from the Organization's performance indicator.

**Deferred Financing Fees**

Deferred financing fees incurred in connection with the issuance of long-term debt are amortized using the effective interest method over the term of the associated debt. Amortization of deferred financing fees is included in interest expense in the accompanying consolidated statements of financial position.

**CASA DE LAS CAMPANAS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JULY 31, 2023 AND 2022**

**NOTE 1 NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**  
**(CONTINUED)**

**Revenue Recognition from Contracts with Customers**

The Organization enters into continuing care residency contracts with its customers. The Organization recognizes revenue for residency, assistance with activities of daily living, memory care services, inpatient therapy, health care services, and related personalized health services in accordance with the provisions of FASB ASC 606, *Revenue from Contracts with Customers*. Generally, the Organization is deemed to have Type A life care contracts that are all-inclusive continuing care contracts that include residential facilities, other amenities, and access to health care services, primarily assisted living and nursing care, although occasionally the Organization enters into modified rental contracts. At July 31, 2023 and 2022, the Organization had one rental contract for both years.

Type A contracts are deemed to have one performance obligation: The CCRC is standing ready each month to provide a service that allows the resident to continue to live in the CCRC and have access the appropriate level of care based on his or her needs. A Type A contract also allows the resident the ability to cancel the residency care agreement at any time, and thus, because of this provision, the resident agreement for a Type A life care CCRC resident is deemed to be a monthly contract with the option to renew.

**Contract Revenues**

The following is a description of the services provided and the accounting policies related to the contracted services.

*Entrance Fees* – The Type A residency contract provides each resident with a material right to occupy an appropriate-level living unit for life and to receive certain services for which residents are required to pay an entrance fee. Upon execution of a deposit agreement, \$20,000 of the entrance fee is payable with the remaining balance due on or before occupancy by the resident(s). Residents may cancel their residence agreement at any time up to 90 days after establishing residency at Casa and will be refunded the full amount of the entrance fee paid, less an application fee of \$1,000.

After the 90-day period has expired, residents are entitled to receive various amounts of refunds based upon one of the three agreements covering Casa as of July 31, 2023 and 2022, as follows:

- *Standard Resident Agreement (126 agreements)* – This agreement was in place through 2014 and is no longer offered to new residents. As a result, all provisions for refunds under this contract type have lapsed. Under the contract terms, if cancellation had occurred in the first seven and a half years of residency, the resident shall be refunded the entrance fee, less 10% of the amount paid, and 1% for each month or partial month that they were a resident.
- *Refundable 2% Plan (191 agreements)* – Residents (or their estates) are entitled to a decreasing portion of the entrance fee that is refundable after the first 90 days, less 2% per month if the resident cancels or terminates the agreement. If Casa terminates the entrance fee agreement, the refund will be decreased for reasonable cost of services including a processing fee.

**CASA DE LAS CAMPANAS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JULY 31, 2023 AND 2022**

**NOTE 1 NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**  
**(CONTINUED)**

**Revenue Recognition from Contracts with Customers (Continued)**

**Contract Revenues (Continued)**

- *Refundable 75% Plan (59 agreements)* – Residents (or their estates) are entitled to a refund of 75% of the entrance fee paid.

*Resident Fees* – Resident living services fees, which are for basic support services, are paid on a monthly basis. Monthly fees are established at the inception of occupancy and may be increased by Casa according to economic necessity, which is related to the percentage change in the prior-year per capita cost of operating expenses of Casa for furnishing services to the residents. Revenue for resident fees is recognized as the Organization satisfies the performance obligation, which is monthly.

*Health Care Services* – The Organization also receives revenue for health care services from residents and various third-party insurance payors. Health care fees are generally assessed at a predetermined fixed daily rate contracted with the third-party payors and private-pay residents and are recorded net of the provision for contractual allowances or discounts and implicit price concessions provided to residents, which represents the difference between established rates and per diem reimbursement. Revenue for health care fees is recognized as the performance obligations are satisfied.

**Contract Assets and Contract Liabilities**

The following are assets and liabilities resulting from contracts with customers.

*Deferred Revenue from Unamortized Entrance Fees* – Fees paid by a resident upon entering a continuing care retirement contract, net of estimated future refunds, are recorded as deferred revenue from unamortized entrance fees and are amortized to income over time using the straight-line method over the remaining life expectancy of the resident. The period of amortization is adjusted annually based on the actuarially determined estimated remaining life expectancy of each individual or joint and last survivor life expectancy of each pair of residents occupying the same unit, as published in Section 1792.2 of the State of California Continuing Care Contract Statutes.

*Estimated Refundable Entrance Fees* – Estimated refundable entrance fees represent amounts contractually refundable under the refundable agreement types covering Casa, which are computed based on the specific terms of the individual contracts. A current portion is recorded based on current and historical refund experience.

*Deposits from Residents* – Deposits from residents represent refundable security deposits from residents.

**Costs of Acquiring Contracts**

*Costs of Acquiring Contracts* – These costs represent unamortized incremental costs of acquiring contracts, which primarily consists of commissions paid to salespeople. These assets are amortized on a straight-line basis over the duration of the contract.

**CASA DE LAS CAMPANAS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JULY 31, 2023 AND 2022**

**NOTE 1 NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**  
**(CONTINUED)**

**Income Taxes**

Casa and the Foundation are exempt from federal and California income taxes under Section 501(c)(3) of the Internal Revenue Code (IRC) and corresponding California provisions, except to the extent of unrelated business taxable income (UBTI) as defined by the IRC. Casa and the Foundation maintain their tax-exempt status by devoting their resources to meet the primary needs of aged persons for the provisions of housing, health care, and financial security. The Organization evaluates uncertain tax positions through its review of the sources of income to identify UBTI and certain other matters, including those that may affect its tax-exempt status. The effect of the uncertainty would be recorded if the outcome were considered probable and reasonably estimable. As of July 31, 2023 and 2022, the Organization had no uncertain tax positions requiring accrual.

**Charity Care**

Pursuant to its mission statement as described in Note 1, the Organization provides free services to those residents who are unable to pay all or a portion of their charges and those who meet certain eligibility criteria. Records are maintained to identify and monitor the level of charity care provided. For the year ended July 31, 2023, unreimbursed costs foregone for charity care amounted to \$164,623, and charitable gifts received to offset costs amounted to \$93,347. For the year ended July 31, 2022, unreimbursed costs foregone for charity care amounted to \$211,379, and charitable gifts received to offset costs amounted to \$85,853. The Organization used an average-cost-per-resident-day amount to determine unreimbursed costs based on widely accepted cost reporting methodologies.

**Public Contributions**

Contributions are recognized as revenue when they are received or unconditionally pledged. Contributions of assets other than cash are recorded at their estimated fair value. Conditional promises to give – that is, those with a measurable performance or other barrier and a right of return – are not recognized until the conditions on which they depend have been met. There are no conditional promises to give at July 31, 2023 and 2022.

The Organization reports gifts of cash and other assets as net assets with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions.

The Organization reports gifts of land, buildings, and equipment as net assets without donor restrictions unless explicit donor stipulations specify how the donated assets must be used. Public contributions of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as net assets with donor restrictions.

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**NOTE 1 NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**  
**(CONTINUED)**

**Public Contributions (Continued)**

Absent explicit donor stipulations (i.e., how long these long-lived assets must be maintained) these gifts are reported by the Organization as net assets without donor restrictions.

**In-Kind Service Contributions**

In accordance with U.S. GAAP, in-kind services are recognized if the services (a) create or enhance nonfinancial assets; or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization. In addition, the Organization receives a significant amount of donated services from unpaid volunteers who are essential to the completion of the Organization's mission. However, these services have not been recorded in the consolidated financial statements since they do not meet the accounting criteria necessary for recognition. For the years ended July 31, 2023 and 2022, there were no in-kind service contributions recognized.

**Split-Interest Agreements**

The following instruments are recorded as income or net assets at the present value of the Organization's beneficiary interest:

**Charitable Remainder Trusts**

The Foundation is the beneficiary of charitable remainder trust agreements (the Trusts). The Trusts are irrevocable, and the beneficiary designation may not be changed. Upon the death of the beneficiaries, or other termination of the Trusts as defined, the remaining Trust assets become the property of the Foundation as stipulated in the Trust agreements. The beneficial interest in the Trusts is recorded at the expected fair value to be received by the Foundation. The Foundation calculated the expected fair value using the fair value of the Trusts at year-end, which is discounted at a rate of 4.6% and 3.6% as of July 31, 2023 and 2022, respectively, over the life expectancy of the Trusts' beneficiaries. The change in fair value of the Trusts is reflected in the consolidated statements of activities. All beneficial interests in charitable remainder trusts are included in the accompanying consolidated statements of financial position under assets whose use is limited or restricted and are classified as long term.

**Charitable Gift Annuities**

Donors have contributed assets to the Organization in exchange for a promise by the Organization to pay a fixed amount for a specified period of time to the donor or to individuals designated by the donor. Under the terms of such agreements, no trust exists, as the assets are held by, and the annual liability is an obligation of, the Organization.

The contributed assets are recorded at fair market value on the date of receipt, and the liability obligation is recorded at the expected value of the annuity liability. The expected value of the annuity liability is the present value of future annuity payments, discounted at the prescribed federal mid-term rate at the date of the gift over the life expectancy of the donor or the designated beneficiary, as defined in the Insurance Code of the State of California.

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**NOTE 1 NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**  
**(CONTINUED)**

**Split-Interest Agreements (Continued)**

**Charitable Gift Annuities (Continued)**

Rates are based on the highest federal mid-term rate available over a three-month period, including the month of the gift. In 2023, the Board approved increasing this rate by an additional 2%. The change in fair value of the annuity liability is reflected in the consolidated statements of activities. The Organization is required to maintain a state-mandated reserve to cover its gift annuity liability. As of July 31, 2023 and 2022, the amount of the reserve was \$1,468,999 and \$1,627,985, respectively, and is included in the accompanying consolidated statements of financial position under assets whose use is limited or restricted. In addition, there were no voluntary reserves at July 31, 2023 and 2022.

**Pooled Income Fund**

The Foundation has formed one pooled income fund (the Fund). Donors have made irrevocable contributions of assets to the Fund in exchange for a promise by the Foundation to pay the actual income, as defined, earned on the donor's contribution for the remainder of the donor's or the donor's designated income beneficiary's lifetime. Upon the death of the donor or the designated income beneficiary, the value of his or her proportionate interest at the time reverts to the Foundation to be used for such purposes as the donor may have designated or, if there is no designation, as the Foundation's board of directors may determine.

The assets of the pooled income fund are held and managed by an outside trustee who is responsible for investing the assets and making the quarterly income distributions to the beneficiaries. The contributed assets are recorded at fair market value on the date of receipt, and contribution revenue is recorded at the present value of the fair value of assets received, discounted at a rate of 3.6% over the life expectancy of the donors or beneficiaries. The change in fair value of the contributed assets is reflected in the consolidated statements of activities. The assets under the pooled income fund are included in the accompanying consolidated statements of financial position under assets whose use is limited or restricted. The corresponding liabilities for pooled income funds are assessed at fair value and included in deferred contributions, pooled income funds in the accompanying consolidated statements of financial position.

**Functional Allocation of Expenses**

The costs of providing the various program and supporting services have been summarized on a functional basis in the consolidated statements of functional expenses. Certain categories of expenses that are attributable to more than one program or supporting function require allocation on a reasonable basis that is consistently applied. Expenses are allocated in the following ways: labor expenses, including salaries, payroll taxes, workers' compensation, and employee benefits are allocated based on the percentage of time that each employee spends providing resident services specific to the program or supporting function; nonlabor direct expenses are allocated based on each program's direct expenses; and indirect expenses are allocated based on the related expense allocation methodology, including dining expenses allocated based on the number of meals served. Occupancy, housekeeping, plant expenses, insurance, repairs, interest, and depreciation expenses are allocated based on the square footage of the building dedicated to the functional areas.



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**NOTE 1 NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**  
**(CONTINUED)**

**Use of Estimates**

The preparation of financial statements in accordance with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements. Estimates also affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Fair Value of Financial Instruments**

Financial instruments included in the Organization's consolidated statements of financial position include cash and cash equivalents, investments, accounts receivable, and contributions receivable, payables arising in the ordinary course of business, split-interest agreements, and long-term debt. For cash and cash equivalents, accounts receivable, contributions receivable, and payables arising in the ordinary course of business, the carrying amounts represent a reasonable estimate of the fair values due to their short-term maturity. Split-interest agreements consist of numerous arrangements in which a donor establishes and funds a trust whereby the Organization is either the trustee or has a beneficial interest in the trust. With regard to trusts for which the Organization is the trustee, the corresponding assets and liabilities are recorded at fair value, and with regard to trusts for which the Organization has a beneficial interest, the Organization records an asset at the fair value of its interest in the net assets held by the trust. The fair value of long-term debt is determined using current applicable rates for similar instruments and approximates the carrying value of such debt.

Financial instruments are reflected at estimated fair value in accordance with FASB ASC 820, *Fair Value Measurements and Disclosures*. FASB ASC 820 provides the framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The asset's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs. The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

*Level 1* – Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

*Level 2* – Inputs to the valuation methodology include:

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets or liabilities in inactive markets;
- inputs other than quoted prices that are observable for the asset or liability; or
- inputs that are derived principally from or corroborated by observable market data by correlation or other means.

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**JULY 31, 2023 AND 2022**

**NOTE 1 NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**  
**(CONTINUED)**

**Fair Value of Financial Instruments (Continued)**

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

*Level 3* – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The Organization uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. Investments with readily determinable fair values are reported at fair value as determined by quoted market prices (Level 1). The Organization's interest rate swap and investments that represent pooled investment funds that are not publicly traded, are reported at fair value based on the quoted market prices of the underlying securities (Level 2). The Organization's Level 2 investments include various government obligations that are held to maturity, as these investments mature in various dates through 2025.

Investments also include investments in limited partnerships and other alternative investments, which are in accordance with the Organization's investment policy and monitored through quarterly performance reviews. The alternative investments deal in and with securities of all kinds and descriptions. Publicly-traded securities within the alternative investments are generally valued by reference to closing market prices on one or more national securities exchanges or generally accepted pricing services selected by the custodial trustees of the respective alternative investments. Securities not valued by such pricing services are valued based upon bid quotations obtained from independent dealers in securities. In the absence of any independent quotations, securities will be valued by respective custodial trustees based on data obtained from the best available sources (Level 3). Because these investments are not readily marketable, their estimated value is subject to uncertainty and, therefore, may differ from the value that would have been used had a ready market for such investment existed.

While the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain assets could result in a different fair value measurement at the measurement date. The availability of observable market data is monitored to assess the appropriate classification of financial instruments within the fair value hierarchy. Changes in economic conditions or model-based valuation techniques may require transfer of financial instruments from one level to another. In such instances, the transfer is reported at the end of the reporting period. There have been no changes in the valuation methodologies used at July 31, 2023 and 2022, to value the Organization's assets and liabilities at fair value.

**CASA DE LAS CAMPANAS**  
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**JULY 31, 2023 AND 2022**

**NOTE 1 NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**  
**(CONTINUED)**

**Adoption of New Accounting Standard:**

In February 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update 2016-02, Leases (ASC 842). The new standard increases transparency and comparability among organizations by requiring the recognition of right-of-use (ROU) assets and lease liabilities on the balance sheet. Most prominent of the changes in the standard is the recognition of ROU assets and lease liabilities by lessees for those leases classified as operating leases. Under the standard, disclosures are required to meet the objective of enabling users of financial statements to assess the amount, timing, and uncertainty of cash flows arising from leases.

The Organization adopted the requirements of the guidance effective August 1, 2022 and has elected to apply the provisions of this standard to the beginning of the period of adoption, through a cumulative effect adjustment, with certain practical expedients available. Lease disclosures for the year ended July 31, 2022 are made under prior lease guidance in FASB ASC 840.

The Organization elected the available practical expedients to account for existing capital leases and operating leases as finance leases and operating leases, respectively, under the new guidance, without reassessing (a) whether the contracts contain leases under the new standard, (b) whether classification of capital leases or operating leases would be different in accordance with the new guidance, or (c) whether the unamortized initial direct costs before transition adjustments would have met the definition of initial direct costs in the new guidance at lease commencement.

As a result of the adoption of the new lease accounting guidance, the Organization recognized on August 1, 2022 a lease liability at the carrying amount of the capital lease obligations on July 31, 2022, of \$99,049 and a right-of-use asset at the carrying amount of the capital lease asset of \$122,956. The standard did not have a material impact on the consolidated financial statements.

**Leases**

The Organization leases equipment under noncancelable lease arrangements. The Organization determines if an arrangement is a lease at inception. In evaluating contracts to determine if they qualify as a lease, the Organization considers factors such as if the Organization has obtained substantially all of the rights to the underlying asset through exclusivity, if the Company can direct the use of the asset by making decisions about how and for what purpose the asset will be used and if the lessor has substantive substitution rights. This evaluation may require significant judgment.

Finance leases are included in finance ROU asset, and current and long-term lease liabilities - financing on the accompanying consolidated statements of financial position.

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**NOTE 1 NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**  
**(CONTINUED)**

**Leases (Continued)**

ROU assets represent the Organization's right to use an underlying asset for the lease term and lease liabilities represent the Organization's obligation to make lease payments arising from the lease. ROU assets and liabilities are recognized at the lease commencement date based on the present value of lease payments over the lease term.

As most of leases do not provide an implicit rate, the Organization uses a risk-free rate based on the information available at commencement date in determining the present value of lease payments. Lease expense for lease payments is recognized on a straight-line basis over the lease term.

The Organization has elected to recognize payments for short-term leases with a lease term of 12 months or less as expense as incurred and these leases are not included as lease liabilities or right of use assets on the consolidated statements of financial position. The Organization has elected not to separate nonlease components from lease components and instead accounts for each separate lease component and the nonlease component as a single lease component.

**Reclassifications**

Certain reclassifications have been made to the 2022 financial statements to conform to the current year presentation.

**NOTE 2 REVENUE FROM CONTRACTS WITH CUSTOMERS**

The following table presents the Organization's revenue disaggregated by service and payor type for the years ended July 31:

|  | <u>2023</u>          | <u>2022</u>          |
|--|----------------------|----------------------|
| Revenue from Contracts with Customers:   |                      |                      |
| Entrances Fees, Amortized and on Terminated Contracts  | \$ 10,113,774        | \$ 8,805,141         |
| Resident Fee Revenue:  |                      |                      |
| Monthly Fees and Ancillary Charges   | 23,534,785           | 22,768,478           |
| Health-Care Services:  |                      |                      |
| Self-Pay Health-Care Center  | 341,528              | 382,547              |
| Self-Pay Assisted Living - Dementia Care   | 16,484               | 71,096               |
| Third-Party Payors (Medicare, HMO, Hospice, and Others, Net of Contractual Allowances and Discounts) | 6,006,972            | 4,237,751            |
| Total Revenues from Contracts with Customers   | <u>\$ 40,013,543</u> | <u>\$ 36,265,013</u> |

**CASA DE LAS CAMPANAS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
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**NOTE 2 REVENUE FROM CONTRACTS WITH CUSTOMERS (CONTINUED)**

The beginning and end of year balances of the Organization's various contract receivables, contract assets, and contract liabilities were as follows:

|   | <u>July 31, 2023</u> | <u>July 31, 2022</u> | <u>July 31, 2021</u> |
|---|----------------------|----------------------|----------------------|
| Accounts Receivable, Net of Allowance           | <u>\$ 2,871,923</u>  | <u>\$ 924,631</u>    | <u>\$ 1,100,686</u>  |
| Cost of Acquiring Contracts                     | <u>\$ 462,246</u>    | <u>\$ 316,578</u>    | <u>\$ 440,942</u>    |
| Estimated Refundable Entrance Fees              | <u>\$ 28,947,652</u> | <u>\$ 29,369,129</u> | <u>\$ 28,244,670</u> |
| Deferred Revenue from Unamortized Entrance Fees | <u>\$ 55,227,743</u> | <u>\$ 57,019,195</u> | <u>\$ 57,170,236</u> |
| Deposits from Residents                         | <u>\$ 825,700</u>    | <u>\$ 520,526</u>    | <u>\$ 462,630</u>    |
| Refunds Payable to Residents                    | <u>\$ -</u>          | <u>\$ 4,000</u>      | <u>\$ 473,960</u>    |

**NOTE 3 CONCENTRATIONS OF CREDIT RISK**

**Financial Instruments**

Financial instruments that potentially subject the Organization to concentrations of credit risk consist principally of cash and cash equivalents, investments, receivables, and an interest rate swap derivative. The Organization places its cash and cash equivalents and investments in several high-credit quality financial institutions. For the years ended July 31, 2023 and 2022, cash accounts at each institution were insured by the Federal Deposit Insurance Corporation for up to \$250,000.

Investments in general are exposed to various risks, such as interest rate, credit, and overall market volatility risk. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the values of the investments will occur in the near term and that such changes could materially affect the amounts reported in the consolidated financial statements. The Organization mitigates these risks with an investment policy designed to limit the exposure and concentration while achieving optimal return within reasonable risk tolerances.

With respect to the receivables, the Organization's customer base consists of a large number of customers. The Organization performs credit evaluations and writes off uncollectible amounts as they become known.

**CASA DE LAS CAMPANAS**  
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**NOTE 4 LIQUIDITY**

Casa regularly monitors its liquidity requirements to meet its operating needs, debt covenants, and other contractual commitments, while also striving to maximize the investment of its available funds. Casa operates with a long-term outlook towards a balanced budget and anticipates collecting revenues and entrance fees designated to meet its operating and capital expenditures, which, together with other financial assets, is sufficient to cover its liquidity needs. Casa's unrestricted investment portion of the portfolio consists of highly liquid investments. Prudent investment management must be considered for the preservation of the funds for future use.

Casa's regulatory agreements require that Casa maintains at the end of each fiscal year not less than 200 days of cash on hand as based on the annual audited financial statements. Days of cash on hand is defined as the corporation's cash and cash equivalents and investments that are classified as either without donor restrictions or board-designated and excluding proceeds of short-term indebtedness, refundable entrance fees, and amounts held by the trustee determined in accordance with U.S. GAAP. In addition, Casa is subject to certain financial or operational covenants as noted in Note 5.

Furthermore, the CDSS requires that Casa, as a provider operating under a continuing care contract, must maintain three liquid reserve funds of qualifying assets. The three funds consist of (1) restricted assets held in a debt service reserve per the California Health & Safety Code (H&SC) Section 1792.3, (2) 75 days net operating expenses referred to as the operating expense reserve per H&SC Section 1792.4, and (3) the refund reserve requirement held under trust for the residents in the manner required by H&SC Section 1792.6 at an institution qualified to be an escrow agent. In addition, an independent actuarial opinion is required to be performed every five years per H&SC Section 1792.10.

Casa's financial assets available to meet general expenditures within one year of July 31, are as follows:

|  | 2023                 | 2022                 |
|--|----------------------|----------------------|
| Cash and Cash Equivalents                | \$ 2,495,801         | \$ 821,489           |
| Investments                              | 80,047,084           | 92,943,972           |
| Account Receivable, Net                  | 2,871,923            | 924,631              |
| Accrued Interest Income                  | 92,365               | 72,384               |
| Total Financial Assets Available to Meet |                      |                      |
| General Expenditures within One Year     | <u>\$ 85,507,173</u> | <u>\$ 94,762,476</u> |

Managing the assets of the Foundation is distinctly different from that of Casa due to the various endowments and related restrictions. The Foundation's asset management strategy is to provide a steady and where possible escalating cash flow that both supports the Foundation's operations and preserves the corpus of the endowments. Ultimately, this strategy provides a framework for maintaining a level of liquid reserves (cash and cash equivalents) that allows the Foundation to operate and maintain the endowments, as well as support the programmatic activities carried out in fulfillment of its charitable purpose to Casa from year to year, without the need to liquidate strategic investments of the endowments, as the Foundation receives many gifts to establish endowments that will exist in perpetuity.

**CASA DE LAS CAMPANAS**  
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**NOTE 4 LIQUIDITY (CONTINUED)**

The Foundation's financial assets available to meet general expenditures within one year of July 31, 2023 and 2022, are as follows:

|  | 2023                | 2022                |
|--|---------------------|---------------------|
| Cash and Cash Equivalents  | \$ 46,765           | \$ 20,482           |
| Investments  | 5,261,601           | 4,837,500           |
| Contributions Receivable   | -                   | 122,142             |
| Accrued Interest Income  | 11,884              | 5,645               |
| Total Financial Assets Available to Meet<br>General Expenditures within One Year | <u>\$ 5,320,250</u> | <u>\$ 4,985,769</u> |

Excluded from the amounts above are those investments that do not have immediate liquidity and are intended to be held for both short-term and long-term purposes and restrictions. Some of the assets without immediate liquidity may be available and liquid within one year. Prudent investment management must be considered for the preservation of the funds for future use. The Foundation has no debt and typically pays its obligations by the use of its cash and readily marketable investments.

Management is confident that the level of financial assets, including cash and cash equivalents as of July 31, 2023 and 2022, is more than adequate to support one year of normal operations and programmatic activities of Casa and the Foundation.

**NOTE 5 ASSETS WHOSE USE IS LIMITED OR RESTRICTED**

Assets whose use is limited or restricted are part of the Organization's investments, as further disclosed in Note 6. Assets whose use is limited or restricted were available for the following purposes for the years ended July 31:

|  | 2023                 | 2022                 |
|--|----------------------|----------------------|
| Held by Administrative Agent Under Loan Agreement  | \$ 10,217,492        | \$ 12,753,320        |
| Refund Reserve*  | 11,446,573           | 11,005,804           |
| Restricted by Donors   | 5,276,517            | 4,988,318            |
| Charitable Gift Annuities  | 1,468,999            | 1,627,985            |
| Charitable Remainder Trusts  | 655,408              | 646,140              |
| Pooled Income Fund   | 120,553              | 226,932              |
| Total Assets Whose Use is<br>Limited or Restricted   | 29,185,542           | 31,248,499           |
| Less: Amounts Required for Current Liabilities   | <u>(14,765,906)</u>  | <u>(16,984,170)</u>  |
| Assets Whose Use is Limited or Restricted<br>Less Current Liabilities and Cash Equivalents | <u>\$ 14,419,636</u> | <u>\$ 14,264,329</u> |

\* In order to meet the refund reserve requirement for the years ended July 31, 2023 and 2022, CDSS approved for the reserve requirement to be secured by the escrow agreement and the deed of trust on the Organization's facilities, including real property. The Refund Reserves are held by US Bank and the required refund reserve also includes \$8,608,057 in Casa's real estate equity.

**CASA DE LAS CAMPANAS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
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**NOTE 6 INVESTMENTS AND FAIR VALUE DISCLOSURES**

The Organization's investments are managed as a diversified portfolio governed by various third-party brokers and financial institutions in accordance with the Organization's investment policy. The composition of investments at fair value at July 31, 2023 and 2022, is as follows:

|   | 2023                 | 2022                 |
|---|----------------------|----------------------|
| Money Market Funds  | \$ 10,206,200        | \$ 13,026,916        |
| Domestic - Bond Mutual Funds  | 25,036,476           | 29,279,346           |
| International - Bond Mutual Funds   | 2,840,147            | 3,059,265            |
| Domestic - Equity (Including Mutual Funds)  | 25,955,864           | 28,000,602           |
| International - Equity (Including Mutual Funds)   | 16,125,759           | 18,306,733           |
| Balance Mutual Funds  | 11,480,225           | 11,044,038           |
| Limited Partnership   | 38,916               | 90,023               |
| Absolute Return   | 1,591,977            | 1,515,926            |
| US Government Obligation  | 897,649              | 761,494              |
| Real Asset Fund   | 47,566               | 15,523               |
| Hedge Fund  | 4,810,321            | 6,638,630            |
| Real Estate Partnership   | 14,807,719           | 16,645,335           |
| Charitable Remainder Trusts   | 655,408              | 646,140              |
| Total Investments   | <u>114,494,227</u>   | <u>129,029,971</u>   |
| Less: Amounts Classified as Assets Whose Use<br>is Limited or Restricted - Current and Noncurrent | <u>(29,185,542)</u>  | <u>(31,248,499)</u>  |
| Long-Term Investments   | <u>\$ 85,308,685</u> | <u>\$ 97,781,472</u> |



**CASA DE LAS CAMPANAS**  
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**JULY 31, 2023 AND 2022**

**NOTE 6 INVESTMENTS AND FAIR VALUE DISCLOSURES (CONTINUED)**

Investment income and losses on cash equivalents, investments, and assets whose use is limited or restricted for the year ended July 31, 2023 are summarized as follows:

|  | Net Assets<br>Without Donor<br>Restrictions | Net Assets<br>With Donor<br>Restrictions | Total               |
|--|---|--|---------------------|
| Interest and Dividends   | \$ 3,882,161                                | \$ 336,153                               | \$ 4,218,314        |
| Realized Gains on Sales of<br>Investments  | 477,126                                     | (21,754)                                 | 455,372             |
| Net Unrealized Gain on Investments   | 247,162                                     | 32,478                                   | 279,640             |
| Change in Value of Gift Annuity<br>Contracts, Pooled Income Funds,<br>and Charitable Remainder Trust | 275,648                                     | (107,725)                                | 167,923             |
| Total  | <u>\$ 4,882,097</u>                         | <u>\$ 239,152</u>                        | <u>\$ 5,121,249</u> |

Investment income and losses on cash equivalents, investments, and assets whose use is limited or restricted for the year ended July 31, 2022, are summarized as follows:

|  | Net Assets<br>Without Donor<br>Restrictions | Net Assets<br>With Donor<br>Restrictions | Total                 |
|--|---|--|-----------------------|
| Interest and Dividends   | \$ 8,646,482                                | \$ 540,333                               | \$ 9,186,815          |
| Realized Gains on Sales of<br>Investments  | 1,844,557                                   | 36,049                                   | 1,880,606             |
| Net Unrealized Loss on Investments   | (18,071,886)                                | (979,020)                                | (19,050,906)          |
| Change in Value of Gift Annuity<br>Contracts, Pooled Income Funds,<br>and Charitable Remainder Trust | (185,118)                                   | (231,799)                                | (416,917)             |
| Total  | <u>\$ (7,765,965)</u>                       | <u>\$ (634,437)</u>                      | <u>\$ (8,400,402)</u> |

**CASA DE LAS CAMPANAS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JULY 31, 2023 AND 2022**

**NOTE 6 INVESTMENTS AND FAIR VALUE DISCLOSURES (CONTINUED)**

The following table presents the Organization's fair value hierarchy for those assets and related liabilities measured at fair value on a recurring basis as of July 31, 2023:

|   | Quoted Price<br>in Active<br>Markets for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Total                 |
|---|--|---|--|-----------------------|
| <b>Assets Measured at</b>                       |  |   |  |                       |
| <b>Fair Value:</b>                              |  |   |  |                       |
| Money Market Funds                              | \$ 10,206,200  | \$ -  | \$ -   | \$ 10,206,200         |
| <b>Mutual Funds:</b>                            |  |   |  |                       |
| Domestic - Bond Mutual Funds                    | 25,036,476   | -   | -  | 25,036,476            |
| International - Bond Mutual Funds               | 2,840,147  | -   | -  | 2,840,147             |
| Domestic - Equity (Including Mutual Funds)      | 25,955,864   | -   | -  | 25,955,864            |
| International - Equity (Including Mutual Funds) | 16,125,759   | -   | -  | 16,125,759            |
| Balanced Mutual Funds                           | 11,480,225   | -   | -  | 11,480,225            |
| Limited Partnerships                            | -  | -   | 38,916   | 38,916                |
| U.S. Government Obligations                     | -  | 897,649   | -  | 897,649               |
| Real Asset Fund                                 | 47,566   | -   | -  | 47,566                |
| Charitable Remainder Trusts                     | -  | -   | 655,408  | 655,408               |
| <b>Total Assets Measured at Fair Value</b>      | <b>\$ 91,692,237</b>   | <b>\$ 897,649</b>   | <b>\$ 694,324</b>                                  | <b>93,284,210</b>     |
| <b>Assets Measured at Net</b>                   |  |   |  |                       |
| <b>Assets Value:</b>                            |  |   |  |                       |
| Absolute Return Funds                           |  |   |  | 1,591,977             |
| Alternate Investment Funds                      |  |   |  | 19,618,040            |
| <b>Total Investments</b>                        |  |   |  | <b>\$ 114,494,227</b> |
| <b>Fair Value of Interest Rate Swap</b>         | <b>\$ -</b>  | <b>\$ 16,521,495</b>                                      | <b>\$ -</b>  | <b>\$ 16,521,495</b>  |
| <b>Liabilities:</b>                             |  |   |  |                       |
| Obligation Under Gift Annuity Contracts         | \$ -   | \$ -  | \$ 1,468,999                                       | \$ 1,468,999          |
| Deferred Contributions, Pooled Income Funds     | -  | -   | 34,770   | 34,770                |
| <b>Total Liabilities</b>                        | <b>\$ -</b>  | <b>\$ -</b>   | <b>\$ 1,503,769</b>                                | <b>\$ 1,503,769</b>   |

**CASA DE LAS CAMPANAS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JULY 31, 2023 AND 2022**

**NOTE 6 INVESTMENTS AND FAIR VALUE DISCLOSURES (CONTINUED)**

The following table presents the Organization's fair value hierarchy for those assets and related liabilities measured at fair value on a recurring basis as of July 31, 2022:

|   | Quoted Price<br>in Active<br>Markets for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Total                 |
|---|--|---|--|-----------------------|
| <b>Assets Measured at</b>                       |  |   |  |                       |
| <b>Fair Value:</b>                              |  |   |  |                       |
| Money Market Funds                              | \$ 13,026,916  | \$ -  | \$ -   | \$ 13,026,916         |
| <b>Mutual Funds:</b>                            |  |   |  |                       |
| Domestic - Bond Mutual Funds                    | 29,279,346   | -   | -  | 29,279,346            |
| International - Bond Mutual Funds               | 3,059,265  | -   | -  | 3,059,265             |
| Domestic - Equity (Including Mutual Funds)      | 28,000,602   | -   | -  | 28,000,602            |
| International - Equity (Including Mutual Funds) | 18,306,733   | -   | -  | 18,306,733            |
| Balanced Mutual Funds                           | 11,044,038   | -   | -  | 11,044,038            |
| Limited Partnerships                            | -  | -   | 90,023   | 90,023                |
| U.S. Government Obligations                     | -  | 761,494   | -  | 761,494               |
| Real Asset Fund                                 | 15,523   | -   | -  | 15,523                |
| Charitable Remainder Trusts                     | -  | -   | 646,140  | 646,140               |
| <b>Total Assets Measured at Fair Value</b>      | <b>\$ 102,732,423</b>  | <b>\$ 761,494</b>   | <b>\$ 736,163</b>                                  | <b>104,230,080</b>    |
| <b>Assets Measured at Net</b>                   |  |   |  |                       |
| <b>Assets Value:</b>                            |  |   |  |                       |
| Absolute Return Funds                           |  |   |  | 1,515,926             |
| Alternate Investment Funds                      |  |   |  | 23,283,965            |
| <b>Total Investments</b>                        |  |   |  | <b>\$ 129,029,971</b> |
| <b>Fair Value of Interest Rate Swap</b>         | <b>\$ -</b>  | <b>\$ 11,256,871</b>                                      | <b>\$ -</b>  | <b>\$ 11,256,871</b>  |
| <b>Liabilities:</b>                             |  |   |  |                       |
| Obligation Under Gift Annuity Contracts         | \$ -   | \$ -  | \$ 1,627,985                                       | \$ 1,627,985          |
| Deferred Contributions, Pooled Income Funds     | -  | -   | 46,757   | 46,757                |
| <b>Total Liabilities</b>                        | <b>\$ -</b>  | <b>\$ -</b>   | <b>\$ 1,674,742</b>                                | <b>\$ 1,674,742</b>   |

**CASA DE LAS CAMPANAS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JULY 31, 2023 AND 2022**

**NOTE 6 INVESTMENTS AND FAIR VALUE DISCLOSURE (CONTINUED)**

For investments measured at fair value on a recurring basis using significant unobservable inputs (Level 3) during the years ended July 31, 2023 and 2022, the reconciliation of beginning and ending balances is as follows:

|                             | Limited<br>Partnership | Charitable<br>Remainder<br>Trusts | Obligations<br>Under<br>Gift Annuity<br>Contracts and<br>Pooled Income<br>Funds |
|-----------------------------|------------------------|-----------------------------------|---|
| Fair Value - August 1, 2021 | \$ 104,088             | \$ 723,462                        | \$ (1,884,305)  |
| Net Realized Gains          | -                      | -                                 | -   |
| Unrealized Gain             | 85,118                 | -                                 | -   |
| Changes in Value            | -                      | (77,322)                          | 209,563   |
| Sales                       | (99,183)               | -                                 | -   |
| Fair Value - July 31, 2022  | 90,023                 | 646,140                           | (1,674,742)   |
| Net Realized Gains          | -                      | -                                 | -   |
| Unrealized Gains            | 60,907                 | -                                 | -   |
| Change in Value             | -                      | 9,268                             | 170,973   |
| Sale                        | (112,014)              | -                                 | -   |
| Fair Value - July 31, 2023  | <u>\$ 38,916</u>       | <u>\$ 655,408</u>                 | <u>\$ (1,503,769)</u>   |

The following are the techniques used to determine fair values of the Organization's financial instruments:

Limited Partnerships

Limited Partnerships are valued based on the prorata interest in the net assets of the underlying investment as reported by the investment funds' investment managers or general partners. An advisor independently evaluates the valuation provided by the fund managers. This evaluation takes into consideration numerous factors that may include, but are not limited to, the following: attributes of the interest held, risks inherent in the inputs to the manager's valuation, restrictions on the disposition of the interest, and data reasonably available to market participants.

**CASA DE LAS CAMPANAS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JULY 31, 2023 AND 2022**

**NOTE 6 INVESTMENTS AND FAIR VALUE DISCLOSURE (CONTINUED)**

Absolute Return Funds

Invest primarily in investment funds, limited partnerships, limited liability companies, or non-U.S. corporations. Valuation of interests in these funds is based on an amount equal to the prorata interests in net assets, which are stated at fair value and consistent with the measurement principles, as defined in FASB ASC 946, *Financial Services - Investment Companies*, of such investment funds as reported by the management of the investment funds monthly and adjusted for management and incentive fees, if any. In connection with these funds, there is a monthly redemption period, and there are no known unfunded commitments or redemption restrictions. Fair value of these funds has been estimated using net asset value per share as a practical expedient.

Alternative Investment Funds

Alternative investment funds invest primarily in investment funds that are not registered under the 1940 Act and invest in and actively trade securities and a variety of financial instruments using different strategies and techniques that may involve significant credit, market, and liquidity risks. The closely held entity fund strategy is to invest in collateralized debt obligations and other structured credit investments, while the hedge fund strategy is diversified amongst direct lending, distressed debt, equity long/short, event equities, and structured credit-type investments. Valuation of interests in these funds is based on an amount equal to the prorata interests in net assets, which are stated at fair value and consistent with the measurement principles in FASB ASC 946, *Financial Services - Investment Companies*, of such investment funds as reported by the management of the investment funds at least quarterly and adjusted for management and incentive fees, if any. In connection with these funds, there is a monthly redemption period, and there are no known unfunded commitments or redemption restrictions. Fair value of these funds has been estimated using net asset value per share as a practical expedient.

Charitable Remainder Trusts, Obligations Under Gift Annuity Contracts and Deferred Contributions, and Pooled Income Funds.

Fair values are estimated using present value techniques. The net present value is determined using investment returns consistent with the composition of the asset portfolios, life expectancies, and the appropriate federal interest rate and is adjusted annually.

**CASA DE LAS CAMPANAS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JULY 31, 2023 AND 2022**

**NOTE 7 PROPERTY, BUILDINGS, AND EQUIPMENT**

Property, buildings, and equipment are as follows at July 31:

|   | 2023                  | 2022                 |
|---|-----------------------|----------------------|
| Land and Improvements                           | \$ 18,622,332         | \$ 18,130,556        |
| Buildings and Improvements                      | 148,669,661           | 137,841,350          |
| Property Under Capital Leases                   | -                     | 127,196              |
| Furniture and Equipment                         | 13,764,344            | 12,611,382           |
| Vehicles  | 1,508,743             | 1,177,031            |
| Art Collection                                  | 300,678               | 300,678              |
| Total Depreciable Assets                        | 182,865,758           | 170,188,193          |
| Less: Accumulated Depreciation and Amortization | (87,302,778)          | (80,481,061)         |
| Subtotal  | 95,562,980            | 89,707,132           |
| Construction in Progress                        | 5,691,886             | 1,526,121            |
| Property, Building, Equipment, Net              | <u>\$ 101,254,866</u> | <u>\$ 91,233,253</u> |

Depreciation expense for the years ended July 31, 2023 and 2022, amounted to \$7,460,481 and \$6,953,437, respectively.

Casa has several projects under construction and predevelopment. Total predevelopment and construction costs as of July 31, 2023 and 2022, amounted to \$5,691,886 and \$1,526,121, respectively, exclusive of any capitalized amounts. During the year ended July 31, 2022, existing circumstances and difficulties encountered during construction culminated in management assessing indicators of impairment for one project under construction and predevelopment, Casa's new health care center. Subsequent to year end, Management determined the costs were not recoverable and accordingly, effective July 31, 2022, total carrying costs of \$31,397,072 were realized as an impairment loss on the accompanying statement of activities. During the year ended July 31, 2023, total costs incurred related to the impairment of the health center amounted to \$794,386.

Casa's estimated costs to complete construction of ongoing projects are approximately \$8,025,000 and \$706,796 as of July 31, 2023 and 2022, respectively. Outstanding commitments on these projects totaled approximately \$938,217 and \$1,755,196 as of July 31, 2023 and 2022, respectively.

**CASA DE LAS CAMPANAS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JULY 31, 2023 AND 2022**

**NOTE 8 ENDOWMENT**

The Organization's endowment consists of various individual funds established for a variety of purposes. Net assets associated with endowment funds, including funds designated by the board of directors (the Board) to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

**Interpretation of Relevant Law**

The Board has interpreted the California Prudent Management of Institutional Funds Act (CPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as net assets with donor restrictions (a) the original value of gifts donated to the endowment, (b) the original value of subsequent gifts to the endowment, and (c) accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

**Composition and Changes in Endowment Net Assets**

In accordance with CPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the Organization and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Organization
- The investment policies of the Organization

The composition of endowment net assets is as follows at July 31:

|                                  | <u>Net Assets<br/>Without Donor<br/>Restrictions</u> | <u>Net Assets<br/>With Donor<br/>Restrictions</u> | <u>Total</u>        |
|----------------------------------|--|---|---------------------|
| <b><u>2023</u></b>               |  |   |                     |
| Donor-Restricted Endowment Funds | \$ -   | \$ 4,569,746                                      | \$ 4,569,746        |
| Board-Designated Endowment Funds | 5,071,887  | -   | 5,071,887           |
| Total Endowment Funds            | <u>\$ 5,071,887</u>                                  | <u>\$ 4,569,746</u>                               | <u>\$ 9,641,633</u> |
| <b><u>2022</u></b>               |  |   |                     |
| Donor-Restricted Endowment Funds | \$ -   | \$ 4,635,521                                      | \$ 4,635,521        |
| Board-Designated Endowment Funds | 4,523,463  | -   | 4,523,463           |
| Total Endowment Funds            | <u>\$ 4,523,463</u>                                  | <u>\$ 4,635,521</u>                               | <u>\$ 9,158,984</u> |

**CASA DE LAS CAMPANAS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JULY 31, 2023 AND 2022**

**NOTE 8 ENDOWMENT (CONTINUED)**

**Composition and Changes in Endowment Net Assets**

Changes in endowment net assets for the years ended July 31, 2023 and 2022, were as follows:

|  | Net Assets<br>Without Donor<br>Restrictions | Net Assets<br>With Donor<br>Restrictions | Total         |
|--|---|--|---------------|
| Endowment Net Assets - July 31, 2021                 | \$ 4,933,244                                | \$ 5,259,776                             | \$ 10,193,020 |
| Investment Return:                                   |   |  |               |
| Investment Income, Net                               | 557,849                                     | 555,952                                  | 1,113,801     |
| Net Appreciation, (Realized/Unrealized)              | (946,763)                                   | (941,089)                                | (1,887,852)   |
| Change in Value                                      | -   | (133,593)                                | (133,593)     |
| Total Investment Return                              | (388,914)                                   | (518,730)                                | (907,644)     |
| Contributions  | 76,216                                      | 55,128                                   | 131,344       |
| Transfers  | 91,947                                      | -  | 91,947        |
| Appropriation of Endowment Assets for<br>Expenditure | (189,030)                                   | (160,653)                                | (349,683)     |
| Endowment Net Assets - July 31, 2022                 | 4,523,463                                   | 4,635,521                                | 9,158,984     |
| Investment Return:                                   |   |  |               |
| Investment Income, Net                               | 330,214                                     | 287,123                                  | 617,337       |
| Net Appreciation, (Realized/Unrealized)              | 15,940                                      | (21,934)                                 | (5,994)       |
| Donated Vehicles                                     | 4,440                                       | -  | 4,440         |
| Change in Value                                      | -   | (111,999)                                | (111,999)     |
| Total Investment Return                              | 350,594                                     | 153,190                                  | 503,784       |
| Contributions  | 22,378                                      | 7,904                                    | 30,282        |
| Transfers  | 447,878                                     | -  | 447,878       |
| Appropriation of Endowment Assets for<br>Expenditure | (272,426)                                   | (226,869)                                | (499,295)     |
| Endowment Net Assets - July 31, 2023                 | \$ 5,071,887                                | \$ 4,569,746                             | \$ 9,641,633  |

**Endowment Funds with Deficiencies**

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or the law requires the Organization to retain as a fund of perpetual duration. In accordance with U.S. GAAP, deficiencies of this nature that are reported as net assets with donor restrictions were \$1,062,598 and \$964,595 as of July 31, 2023 and 2022, respectively. These deficiencies resulted from unfavorable market fluctuations that occurred after the investment of restricted contributions and continued appropriation for certain programs that was deemed prudent by the Board.



**CASA DE LAS CAMPANAS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JULY 31, 2023 AND 2022**

**NOTE 8    ENDOWMENT (CONTINUED)**

**Return Objectives and Risk Parameters**

The Organization has adopted investment and spending policies for endowment funds that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted endowment funds that the Organization must hold in perpetuity, as well as quasi endowment funds established by the Board.

Under this policy, as approved by the Board, the endowment funds are invested in a manner that is expected to:

- produce a nominal average annual rate of return of 6.20% assuming 2.30% inflation, or an annual compound total rate of return of approximately 3.90% in excess of the rate of inflation, as measured by the National Urban Consumer Price Index (CPI), in the long-term portfolio; and
- perform above average in the comparable fund universe with volatility that is equal to or less than that of such similarly managed funds.

Actual returns in any given year may vary from the expected amounts, as past experience is not an indicator of future performance.

**Strategies Employed for Achieving Objectives**

To satisfy its long-term return objectives, the Organization relies on a total return strategy in which investment returns and real growth are achieved through both capital appreciation (realized and unrealized) and current income (interest and dividends). As asset allocation is the major determinant of investment performance, the endowment assets are allocated across a number of investment classes to provide diversification and achieve long-term return objectives. As a general policy guideline, the target asset allocations for quasi endowment funds are 75% for growth investments, including both equities and alternative investments, and 25% for fixed-income investments. The long-term portfolio will be invested in mutual and/or exchange-traded funds, hedge funds - fund of funds, limited partnerships, structured notes, and/or individually managed accounts that focus on specific style segments within each asset class. The asset allocation plan provides for diversification of assets in an effort to maximize the investment return and manage the risk of the endowment assets consistent with market conditions. Due to the fluctuation of market values, allocations within a specified range constitute compliance with the policy.

**CASA DE LAS CAMPANAS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JULY 31, 2023 AND 2022**

**NOTE 8 ENDOWMENT (CONTINUED)**

**Spending Policy and How the Investment Objectives Relate to Spending Policy**

Currently, the Organization's intent is to reinvest all dividends, interest, and capital gains in a long-term portfolio. The Organization has a spending policy that applies to all endowment funds that provides for a distribution of the percentage of assets that is sufficient to allow for growth in principal net of expected inflation and investment management fees. The formula for determining the distribution's percentage evaluates long-term expected rate of returns, inflation, and fees. In establishing this policy, the Organization considered the long-term expected return on its endowment funds. Accordingly, over the long term, the Organization expects that its current spending policy will allow its endowment funds to grow at a rate equal to or above the CPI. This is consistent with the Organization's objective to maintain the purchasing power of the endowment funds held in perpetuity, as well as to provide additional real growth through new gifts and investment return.

**NOTE 9 NET ASSETS WITH DONOR RESTRICTIONS**

Net assets with donor restrictions are as follows as of July 31:

|   | <u>2023</u>         | <u>2022</u>         |
|---|---------------------|---------------------|
| Net Assets With Donor Restrictions -                      |                     |                     |
| Purpose Restrictions:                                     |                     |                     |
| Assets Restricted for Activities                          | \$ 55,121           | \$ 51,827           |
| Assets Restricted for Art                                 | 3,935               | 3,330               |
| Assets Restricted for Art Collections                     | 300,678             | 300,678             |
| Assets Restricted for Capital Improvements                | 14,818              | 14,818              |
| Assets Restricted for Chaplains                           | 27,514              | 24,254              |
| Assets Restricted for Charitable Remainder Trusts         | 328,602             | 328,550             |
| Assets Restricted for Education Assistance                | 5,981               | 5,981               |
| Assets Restricted for Employee Disaster<br>and Assistance | 6,441               | 6,320               |
| Assets Restricted for Employee Scholarships               | 908,705             | 779,071             |
| Assets Restricted for Health Care                         | 164,946             | 272,216             |
| Assets Restricted for Music Activities                    | 346,387             | 329,930             |
| Assets Restricted for Pooled Income                       | 85,094              | 180,174             |
| Assets Restricted for the Residential Fund                | 62                  | 62                  |
| Assets Restricted for Residential Hardship                | 740,848             | 714,307             |
| Assets Restricted for the Norte Library                   | 19,144              | 18,360              |
| Assets Restricted for the Sur Library                     | 7,225               | 7,605               |
| Assets Restricted for the Rose and Garden Club            | 17,875              | 18,520              |
| Assets Restricted for the Rosenmeier Health Fund          | 46,818              | 42,728              |
| Assets Restricted for Technology                          | 245,458             | 216,133             |
| Assets Restricted for Transportation                      | 675,570             | 649,866             |
| Assets Restricted for General Use                         | 2,025,899           | 1,995,645           |
| Total Net Assets With Donor Restrictions                  | <u>\$ 6,027,121</u> | <u>\$ 5,960,375</u> |

**CASA DE LAS CAMPANAS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JULY 31, 2023 AND 2022**

**NOTE 9 NET ASSETS WITH DONOR RESTRICTIONS (CONTINUED)**

Net assets were released from restrictions by incurring expenses, thereby satisfying the donor-restricted purposes or time requirements during the years ended July 31, as follows:

|                       | 2023              | 2022             |
|-----------------------|-------------------|------------------|
| Resident Hardships    | \$ 96,389         | \$ 95,101        |
| Employee Scholarships | 27,417            | -                |
| General Purpose       | 114,728           | -                |
| Capital Expenditures  | 30,000            | -                |
| Total                 | <u>\$ 268,534</u> | <u>\$ 95,101</u> |

**NOTE 10 LONG-TERM DEBT**

In September 2020, the California Enterprise Development Authority (CEDA) refinanced Casa's 2017 Bonds, 2014 Bonds, and 2010 Bonds with a Note (the Note) and pursuant to the indenture, all proceeds are to be assigned to Casa de las Campanas, Inc. in order to fund the ongoing master plan renovation costs. The Note provides total borrowings amounting to \$77,000,000. The 2020 Note matures 15 years from the closing date and calls for a 360-month amortization with principal and any accrued interest paid monthly. The note bears interest at a fixed rate of 2.225% (under a related interest rate SWAP agreement), based on an index that is tied to the Organization's credit rating. The Note is secured by (i) a security interest in all the gross revenues of Casa and (ii) a lien on all real property and fixtures of Casa. Long-term debt was composed of the following at July 31, 2023 and 2022:

|   | 2023                 | 2022                 |
|---|----------------------|----------------------|
| Commercial Bank Note, Bears Interest at 2.225%,<br>Calls for Monthly Interest and Principal Payments<br>Through Maturity in October 2035. | \$ 71,902,000        | \$ 73,791,000        |
| Less: Unamortized Deferred Financing Fees   | (714,713)            | (787,569)            |
| Total Long-Term Debt  | 71,187,287           | 73,003,431           |
| Less: Current Portion of Long-Term Debt   | (1,854,311)          | (1,813,296)          |
| Long-Term Portion of Long-Term Debt   | <u>\$ 69,332,976</u> | <u>\$ 71,190,135</u> |

The maturities of long-term debt and amortization of debt issuance costs for each of the next five years and in the aggregate are as follows:

| Year Ended July 31, | Principal            | Amortization<br>of Deferred<br>Financing Fees | Total                |
|---------------------|----------------------|---|----------------------|
| 2024                | \$ 1,930,000         | \$ (70,920)                                   | \$ 1,859,080         |
| 2025                | 1,976,000            | (68,958)                                      | 1,907,042            |
| 2026                | 2,021,000            | (66,947)                                      | 1,954,053            |
| 2027                | 2,069,000            | (64,888)                                      | 2,004,112            |
| 2028                | 2,114,000            | (62,784)                                      | 2,051,216            |
| Thereafter          | 61,792,000           | (380,216)                                     | 61,411,784           |
| Total               | <u>\$ 71,902,000</u> | <u>\$ (714,713)</u>                           | <u>\$ 71,187,287</u> |

**CASA DE LAS CAMPANAS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JULY 31, 2023 AND 2022**

**NOTE 10 LONG-TERM DEBT (CONTINUED)**

**Restrictive Covenants**

In connection with the issuance of the debt described above, Casa is subject to certain financial or operational covenants, such as limitations on the ability of Casa to incur indebtedness, dispose of property, or create liens on property. Casa is also required to maintain revenues at levels sufficient to provide coverage of debt service on the Bonds or any other indebtedness. As of July 31, 2023 and 2022, Casa was in compliance with these respective covenants.

**Interest Rate Swap**

Effective September 23, 2020, Casa entered into an ISDA Master Agreement with a major financial institution (Counterparty). As part of the 2020 Note issuance, pursuant to the terms of the Swap Agreement, Casa will pay the Counterparty interest at a fixed rate of 0.97500% until October 1, 2035. The Counterparty will pay Casa interest at a variable rate equal to the one-month LIBOR rate. The variable interest rate resets monthly. The termination date of the agreement is October 1, 2035, unless terminated earlier as provided in the ISDA Agreement. At July 31, 2023, the variable interest rate was 0.10225%. As of July 31, 2023, the notional amount of the Swap Agreement was \$71,902,000, and the fair value of the Swap Agreement was an asset of \$16,521,495. Included in the fair value of the Swap Agreement is accrued interest, which is included in accrued interest payable on the consolidated statements of financial position.

**NOTE 11 CORONAVIRUS**

**Paycheck Protection Program**

In April 2020, Casa applied for and received funds under the Small Business Administration (SBA) Paycheck Protection Program (PPP) under the Coronavirus Aid, Relief, and Economic Security Act (CARES Act) in the amount of \$3,072,100. During the year ended July 31, 2020, the Organization made a voluntary partial payment of \$157,000. The application for these funds requires Casa to, in good faith, certify that the current economic uncertainty made the loan request necessary to support the ongoing operations of the Organization. This certification further requires Casa to take into account its current business activity and its ability to access other sources of liquidity sufficient to support ongoing operations in a manner that is not significantly detrimental to its business. The receipt of these funds, and the forgiveness of the loan, is dependent upon Casa having initially qualified for the loan and qualifying for the forgiveness of such loan is based on future adherence to the forgiveness criteria. Therefore, the Casa has classified this loan as a conditional contribution for accounting purposes. The SBA may review funding eligibility and usage of funds for compliance with program requirements based on dollar thresholds and other factors. The amount of liability, if any, from potential noncompliance cannot be determined with certainty; however, management is of the opinion that any review will not have a material adverse impact on the Company's financial position. On August 5, 2021, the SBA processed the Organization's PPP Loan forgiveness application and notified the Organization that the PPP Loan qualified for full forgiveness and accordingly, the Organization recognized forgiveness of the refundable advance on the accompanying consolidated statement of activities.

**CASA DE LAS CAMPANAS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JULY 31, 2023 AND 2022**

**NOTE 11 CORONAVIRUS (CONTINUED)**

**Provider Relief Funds**

Under the CARES Act, the U.S. Department of Health & Human Services (HHS) was allocated \$175 billion in relief funds to be given to hospitals and other health care providers on the front lines of the COVID-19 response. These funds are also known as Provider Relief Funds (PRF). Payments from PRF are being distributed by HHS through various general distributions and targeted distributions. PRF payments may be used to cover lost revenue attributable to COVID-19 or health-related expenses, which include purchasing supplies and equipment, workforce training, reporting COVID-19 test results to federal, state, or local government, building or constructing temporary structures for COVID-19 patient care or non-COVID-19 patients, acquiring additional resourcing, and developing and staffing emergency operation centers. During the year ended July 31, 2022, the Organization received PRF payments totaling \$25,513. Management believes they are in compliance with all grant terms and as such, the funds are presented as grant revenues in the consolidated statements of activities.

**NOTE 12 LEASES**

**Leases ASC 842**

The Organization leases equipment under long-term, non-cancelable lease agreements. The leases expire during August 2025. In the normal course of business, it is expected that these leases will be renewed or replaced by similar leases. Additionally, the agreements generally require the Organization to pay insurance, and repairs.

The following table provides quantitative information concerning the Company's leases, as of July 31, 2023:

**Lease Cost:**

**Finance Lease Cost:**

|                                     |                  |
|-------------------------------------|------------------|
| Amortization of Right-of-Use Assets | \$ 26,521        |
| Interest on Lease Liabilities       | 2,033            |
| Total Lease Cost                    | <u>\$ 28,554</u> |

**Other Information:**

|   |           |
|---|-----------|
| Operating Cash Flows from Finance Leases              | \$ 2,033  |
| Financing Cash Flows from Leases                      | \$ 31,178 |
| Weighted-Average Remaining Lease Term - Finance Lease | 2.0 Years |
| Weighted-Average Discount Rate - Finance Leases       | 2.66%     |

**CASA DE LAS CAMPANAS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JULY 31, 2023 AND 2022**

**NOTE 12 LEASES (CONTINUED)**

**Leases ASC 842 (CONTINUED)**

The Organization classifies the total undiscounted lease payments that are due in the next 12 months as current. A maturity analysis of annual undiscounted cash flows for lease liabilities as of July 31, 2023, is as follows:

| <u>Year Ending July 31,</u>        | <u>Financing<br/>Leases</u> |
|------------------------------------|-----------------------------|
| 2024                               | \$ 33,281                   |
| 2025                               | 33,281                      |
| Total Lease Payments               | 66,562                      |
| Less: Imputed Interest             | (1,535)                     |
| Present Value of Lease Liabilities | <u>\$ 65,027</u>            |
| Current Portion lease liabilities  | 32,148                      |
| Long-term lease liabilities        | 32,879                      |
| Total                              | <u>\$ 65,027</u>            |

**Leases ASC 840**

Casa leases certain equipment under a capital lease agreement. As of July 31, 2022, the cost of assets under the capital lease agreement amounts to \$127,196, with accumulated amortization of \$4,240, which is included in property, buildings, and equipment in the accompanying consolidated statements of financial position and amortized over the applicable lease terms of 4 to 5 years. Amortization expense of capital leases in 2022 amounted to \$2,120, and is included in depreciation and amortization expense (see Note 7). Future minimum lease payments for fiscal year ended July 31, 2022, are \$102,617, including interest due of \$3,568 at 2.25%.

**NOTE 13 COMMITMENTS AND CONTINGENCIES**

**Obligation to Provide Future Services**

Casa annually calculates the present value of the net cost of future services and the use of facilities to be provided to current residents and compares that amount with the present value of monthly fees and the balance of deferred revenue from entrance fees. If the present value of the net cost of future services and the use of facilities exceeds the monthly fees and deferred revenue from entrance fees, a liability is recorded (obligation to provide future services and use of facilities) with a corresponding charge to income. For the years ended July 31, 2023 and 2022, the obligation is discounted at 4.00% and 5.00%, respectively. At July 31, 2023 and 2022, the present value of the net cost of future services and the use of facilities did not exceed the anticipated revenues. Consequently, a liability has not been recorded.

**CASA DE LAS CAMPANAS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JULY 31, 2023 AND 2022**

**NOTE 13 COMMITMENTS AND CONTINGENCIES (CONTINUED)**

**Management Agreements**

Casa has a management agreement with Life Care Services LLC, which expires on July 31, 2027. Management fee expense related to this agreement, which is included in management and general expenses, was \$1,044,783 and \$1,444,280, inclusive of salary and benefits, for the years ended July 31, 2023 and 2022, respectively. Amounts due and payable under this agreement amounted to \$244,485 and \$187,384 at July 31, 2023 and 2022, respectively. Also under this agreement, the Organization had credits due totaling \$145,830 to offset future fees. Management fee expense may vary year to year, as certain amounts are based upon an incentive performance computation.

In October 2013, Casa entered into a development agreement with LCS Development LLC. The agreement covers services relating to the renovation and expansion of existing buildings and common spaces on the Casa campus, including the following: planning and development, assisting with financing, managing state and local approvals, arranging design and construction services, and handling certain bookkeeping functions. In July 2016, Casa completed an amendment to the development agreement with LCS Development LLC, which changed the development fee to 4.50% from 4.75% of the capital costs relating to the project. The development fee will be paid coinciding with achieving certain milestones throughout the development and construction phases of the renovation and expansion project, as detailed in the agreement. The renovation and expansion project commenced during 2015 was terminated and not completed.

Fee expense related to this development agreement, which is included in management and general expenses, was \$-0- and \$5,840 for the years ended July 31, 2023 and 2022, respectively. There were no amounts due and payable under this development agreement July 31, 2023 and 2022, respectively.

**Purchase Commitment**

Casa is obligated to buy a minimum amount of electricity under a Master Energy Sales Agreement (the Agreement) that expires May 31, 2026. Casa may also sell excess energy back to the open market. As of July 31, 2023 and 2022, the remaining commitment under the Agreement amounted to \$2,635,859 and \$476,861, respectively. Expenditures under the Agreement amounted to \$543,673 and \$486,731 for the years ended July 31, 2023 and 2022, respectively.

**Litigation**

Casa may, from time to time, be involved in litigation and regulatory investigations that arise in the normal course of doing business. After consultation with legal counsel, and based on current facts and circumstances, management believes that resolution of such matters, if any, is not expected to have a material adverse effect on the financial position of Casa.

**CASA DE LAS CAMPANAS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JULY 31, 2023 AND 2022**

**NOTE 13 COMMITMENTS AND CONTINGENCIES (CONTINUED)**

**Health Care Industry**

The health care industry is subject to numerous laws and regulations of federal, state, and local governments. Compliance with these laws and regulations, specifically those relating to the Medicare program, can be subject to government review and interpretation, as well as regulatory actions unknown and unasserted at this time. Federal government activity has increased with respect to investigations and allegations concerning possible violations by health care providers of regulations, which could result in the imposition of significant fines and penalties, as well as significant repayments of previously billed and collected revenues from resident and patient services. Management believes that the Organization is in substantial compliance with current laws and regulations.

**NOTE 14 BENEFIT PLAN**

Casa sponsors a 403(b) defined contribution plan (the Plan) covering all eligible employees. Eligible employees may defer their compensation as an employee contribution subject to current IRC limits. Casa currently makes matching contributions to the Plan in an amount equal to 50% of the employee contribution, which is not to exceed 3% of the eligible compensation. Casa contributions to the Plan for 2023 and 2022 amounted to \$252,822 and \$250,272, respectively.

**NOTE 15 INSURANCE COVERAGE**

Since June 30, 2020, Casa de las Campanas has placed their workers' compensation coverage up to a maximum of \$3,000,000 through BETA Risk Management Authority on a guaranteed cost basis with statutory limits. BETA Risk Management Authority holds a "Certificate of Consent to Self-Insure" by the state of California, Department of Industrial Relations. Casa de las Campanas does not have any assessment liability through their placement of coverage with BETA Risk Management Authority.

**Professional Liability**

Casa is insured for professional and general liability claims, including malpractice, under a claims-made policy for \$1,000,000 per occurrence and \$3,000,000 aggregate and \$32,500,000 program aggregate. Losses in excess of the limits are covered by an umbrella liability policy for up to \$10,000,000 per occurrence and \$50,000,000 aggregate. Deductibles under the policy currently range from \$-0- to \$1,000.

**Self-Insurance**

Casa was self-insured for workers' compensation claims for up to a maximum of \$250,000 per occurrence until July 31, 2009. Self-insured losses were accrued based upon Casa's consultant's estimates of the aggregate liability for uninsured claims incurred. As a requirement of this policy, Casa deposited funds into a workers' compensation escrow account to fund any potential unpaid claims, which is classified as a workers' compensation receivable. The balance of the workers' compensation receivable amounted to approximately \$29,000 and \$52,000 at July 31, 2023 and 2022.



**CASA DE LAS CAMPANAS**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**JULY 31, 2023 AND 2022**

**NOTE 16 CONTINUING CARE RESERVE REQUIREMENTS**

Casa is subject to statutory reserve requirements. As of July 31, 2023 and 2022, Casa's reserves, as calculated in accordance with Continuing Care Statutes of the California Health and Safety Code, were in excess of such requirement.

**NOTE 17 SUBSEQUENT EVENTS**

All events occurring after July 31, 2023, have been evaluated for possible adjustment to the consolidated financial statements or disclosure as of November 29, 2023, which is the date the consolidated financial statements were available to be issued. There were no adjustments to the consolidated financial statements or additional disclosures as a result of this evaluation.

## **SUPPLEMENTARY INFORMATION**

**CASA DE LAS CAMPANAS**  
**CONSOLIDATING STATEMENT OF FINANCIAL POSITION**  
**JULY 31, 2023**

|  | Casa de las<br>Campanas | Casa<br>Foundation   | Eliminations           | Consolidated          |
|--|-------------------------|----------------------|------------------------|-----------------------|
| <b>ASSETS</b>  |                         |                      |                        |                       |
| <b>CURRENT ASSETS</b>  |                         |                      |                        |                       |
| Cash and Cash Equivalents  | \$ 2,495,801            | \$ 46,765            | \$ -                   | \$ 2,542,566          |
| Cash Equivalent Assets Whose Use is Limited<br>or Restricted, Required for Current Liabilities | 10,217,493              | -                    | -                      | 10,217,493            |
| Invested Assets Whose Use is Limited or<br>Restricted, Required for Current Liabilities        | 4,548,413               | -                    | -                      | 4,548,413             |
| Accounts Receivable, Net   | 2,871,923               | -                    | -                      | 2,871,923             |
| Prepaid Expenses and Other Current Assets  | 3,138,131               | 19,384               | -                      | 3,157,515             |
| Current Portion of Costs of Acquiring Contracts  | 13,804                  | -                    | -                      | 13,804                |
| Total Current Assets   | 23,285,565              | 66,149               | -                      | 23,351,714            |
| <b>INTERCOMPANY RECEIVABLES</b>  |                         | 797,702              | (797,702)              | -                     |
| <b>ASSETS WHOSE USE IS LIMITED OR RESTRICTED<br/>LESS AMOUNTS CLASSIFIED AS CURRENT</b>        | 8,367,159               | 6,052,477            | -                      | 14,419,636            |
| <b>LONG-TERM INVESTMENT</b>  | 80,047,084              | 5,261,601            | -                      | 85,308,685            |
| <b>PROPERTY, BUILDING AND EQUIPMENT, NET</b>   | 100,954,188             | 300,678              | -                      | 101,254,866           |
| <b>FINANCE ROU ASSET</b>   | 53,014                  | -                    | -                      | 53,014                |
| <b>COST OF ACQUIRING CONTRACTS, NET<br/>OF CURRENT PORTION</b>                                 | 448,442                 | -                    | -                      | 448,442               |
| <b>DERIVATIVE INSTRUMENT</b>   | 16,521,495              | -                    | -                      | 16,521,495            |
| <b>INTEREST IN CASA FOUNDATION</b>   | 12,415,411              | (5,373)              | (12,410,038)           | -                     |
| Total Assets   | <u>\$ 242,092,358</u>   | <u>\$ 12,473,234</u> | <u>\$ (13,207,740)</u> | <u>\$ 241,357,852</u> |

**CASA DE LAS CAMPANAS**  
**CONSOLIDATING STATEMENT OF FINANCIAL POSITION (CONTINUED)**  
**JULY 31, 2023**

|   | Casa de las<br>Campanas | Casa<br>Foundation | Eliminations    | Consolidated   |
|---|-------------------------|--------------------|-----------------|----------------|
| <b>LIABILITIES AND NET ASSETS</b>   |                         |                    |                 |                |
| <b>CURRENT LIABILITIES</b>  |                         |                    |                 |                |
| Accounts Payable and Accrued Expenses   | \$ 5,696,810            | \$ 28,426          | \$ -            | \$ 5,725,236   |
| Interest Payable  | 137,762                 | -                  | -               | 137,762        |
| Deposits from Residents   | 825,700                 | -                  | -               | 825,700        |
| Current Lease Liability - Financing   | 32,148                  | -                  | -               | 32,148         |
| Current Portion of Obligations Under<br>Gift Annuity Contracts                                  | 292,109                 | -                  | -               | 292,109        |
| Current Portion of Long-Term Debt   | 1,854,311               | -                  | -               | 1,854,311      |
| Current Portion of Estimated Refundable<br>Entrance Fees  | 3,645,000               | -                  | -               | 3,645,000      |
| Current Portion of Retentions Payable   | 492,837                 | -                  | -               | 492,837        |
| Total Current Liabilities   | 12,976,677              | 28,426             | -               | 13,005,103     |
| <b>NONCURRENT LIABILITIES</b>   |                         |                    |                 |                |
| Intercompany Payables   | 797,702                 | -                  | (797,702)       | -              |
| Long-Term Lease Liability - Financing (Less<br>Current Maturities)                              | 32,879                  | -                  | -               | 32,879         |
| Obligations Under Gift Annuity Contracts,<br>Net of Current Portion                             | 1,176,890               | -                  | -               | 1,176,890      |
| Deferred Contributions, Pooled Income Funds   | -                       | 34,770             | -               | 34,770         |
| Long-Term Debt, Net of Current Portion,<br>Unamortized Discount, and Deferred<br>Financing Fees | 69,332,976              | -                  | -               | 69,332,976     |
| Estimated Refundable Entrance Fees,<br>Net of Current Portion                                   | 25,302,652              | -                  | -               | 25,302,652     |
| Deferred Revenue from Unamortized<br>Entrance Fees  | 55,227,743              | -                  | -               | 55,227,743     |
| Total Noncurrent Liabilities  | 151,870,842             | 34,770             | (797,702)       | 151,107,910    |
| Total Liabilities   | 164,847,519             | 63,196             | (797,702)       | 164,113,013    |
| <b>NET ASSETS</b>   |                         |                    |                 |                |
| Without Donor Restrictions  | 71,217,719              | 6,382,917          | (6,382,917)     | 71,217,719     |
| With Donor Restrictions   | 6,027,120               | 6,027,121          | (6,027,121)     | 6,027,120      |
| Total Net Assets  | 77,244,839              | 12,410,038         | (12,410,038)    | 77,244,839     |
| Total Liabilities and Net Assets  | \$ 242,092,358          | \$ 12,473,234      | \$ (13,207,740) | \$ 241,357,852 |

**CASA DE LAS CAMPANAS**  
**CONSOLIDATING STATEMENT OF ACTIVITIES**  
**YEAR ENDED JULY 31, 2023**

|   | Casa de las<br>Campanas | Casa<br>Foundation | Eliminations     | Consolidated      |
|---|-------------------------|--------------------|------------------|-------------------|
| <b>CHANGES IN NET ASSETS WITHOUT<br/>DONOR RESTRICTIONS</b>   |                         |                    |                  |                   |
| Support and Revenues:   |                         |                    |                  |                   |
| Residents Fees Earned, Including Amortization of              |                         |                    |                  |                   |
| Deferred Revenues from Nonrefundable                          |                         |                    |                  |                   |
| Entrance Fees   | \$ 40,013,543           | \$ -               | \$ (49,699)      | \$ 39,963,844     |
| Contributions   | 242,762                 | 167,097            | (242,762)        | 167,097           |
| Net Assets Released from Restrictions,<br>Used for Operations | -                       | 238,534            | -                | 238,534           |
| Net Assets Released from Restrictions,<br>Used for Capital    | -                       | 30,000             | -                | 30,000            |
| Total Support and Revenues                                    | <u>40,256,305</u>       | <u>435,631</u>     | <u>(292,461)</u> | <u>40,399,475</u> |
| Other Support:  |                         |                    |                  |                   |
| Donated vehicles  |                         | 7,400              |                  | 7,400             |
| Interest and Dividends, Net                                   | 3,534,473               | 347,688            | -                | 3,882,161         |
| Net Realized Gains on Sale of Investments                     | 490,714                 | (13,588)           | -                | 477,126           |
| Net Unrealized Gains on Investments                           | 227,357                 | 19,805             | -                | 247,162           |
| Change in Value of Gift Annuity Contracts                     | 13,197                  | 262,451            | -                | 275,648           |
| Unrealized Gain on Derivative Instrument                      | 5,264,624               | -                  | -                | 5,264,624         |
| Loss on Disposal of Fixed Assets                              | (595,950)               | -                  | -                | (595,950)         |
| Other Revenues, net   | 151,285                 | -                  | -                | 151,285           |
| Total Other Support   | <u>9,085,700</u>        | <u>623,756</u>     | <u>-</u>         | <u>9,709,456</u>  |
| Total Support and Revenues                                    | 49,342,005              | 1,059,387          | (292,461)        | 50,108,931        |
| Expenses:   |                         |                    |                  |                   |
| Program Services  | 34,780,171              | 276,668            | (242,762)        | 34,814,077        |
| Supporting Services:  |                         |                    |                  |                   |
| Management and General  | 6,847,975               | 153,561            | (49,699)         | 6,951,837         |
| Total Expenses  | <u>41,628,146</u>       | <u>430,229</u>     | <u>(292,461)</u> | <u>41,765,914</u> |
| Total Changes in Net Assets Without<br>Donor Restrictions     | 7,713,859               | 629,158            | -                | 8,343,017         |

**CASA DE LAS CAMPANAS**  
**CONSOLIDATING STATEMENT OF ACTIVITIES (CONTINUED)**  
**YEAR ENDED JULY 31, 2023**

|  | Casa de las<br>Campanas | Casa<br>Foundation   | Eliminations           | Consolidated         |
|--|-------------------------|----------------------|------------------------|----------------------|
| <b>CHANGE IN NET ASSETS WITH<br/>DONOR RESTRICTIONS</b>                  |                         |                      |                        |                      |
| Contributions  | \$ -                    | \$ 93,427            | \$ -                   | \$ 93,427            |
| Donated vehicles   | -                       | 2,700                | -                      | 2,700                |
| Interest and Dividends, Net  | -                       | 336,153              | -                      | 336,153              |
| Net Realized Losses on Sale of Investments                               | -                       | (21,754)             | -                      | (21,754)             |
| Net Unrealized Gains on Investments                                      | -                       | 32,478               | -                      | 32,478               |
| Net Assets Released from Restrictions,<br>Used for Operations            | -                       | (238,534)            | -                      | (238,534)            |
| Net Assets Released from Restrictions,<br>Used for Capital Expenditures  | -                       | (30,000)             | -                      | (30,000)             |
| Change in Value of Gift Annuity Contracts                                | -                       | (121,215)            | -                      | (121,215)            |
| Change in Value of Charitable Remainder<br>Trust and Pooled Income Funds | -                       | 13,490               | -                      | 13,490               |
| Total Changes in Net Assets With<br>Donor Restrictions                   | -                       | 66,745               | -                      | 66,745               |
| <b>CHANGE IN INTEREST IN CASA FOUNDATION</b>                             | 695,903                 | -                    | (695,903)              | -                    |
| <b>CHANGE IN NET ASSETS BEFORE<br/>IMPAIRMENT LOSS</b>                   | 8,409,762               | 695,903              | (695,903)              | 8,409,762            |
| <b>LOSS ON IMPAIRMENT OF PROJECT UNDER<br/>UNDER CONSTRUCTION</b>        | (794,386)               | -                    | -                      | (794,386)            |
| <b>CHANGE IN NET ASSETS</b>  | 7,615,376               | 695,903              | (695,903)              | 7,615,376            |
| Net Assets - Beginning of Year   | 69,629,463              | 11,714,135           | (11,714,135)           | 69,629,463           |
| <b>NET ASSETS - END OF YEAR</b>  | <u>\$ 77,244,839</u>    | <u>\$ 12,410,038</u> | <u>\$ (12,410,038)</u> | <u>\$ 77,244,839</u> |

**CASA DE LAS CAMPANAS**  
**CONSOLIDATING STATEMENT OF FINANCIAL POSITION**  
**JULY 31, 2022**

|  | Casa de las<br>Campanas | Casa<br>Foundation | Eliminations    | Consolidated   |
|--|-------------------------|--------------------|-----------------|----------------|
| <b>ASSETS</b>  |                         |                    |                 |                |
| <b>CURRENT ASSETS</b>  |                         |                    |                 |                |
| Cash and Cash Equivalents  | \$ 821,489              | \$ 20,482          | \$ -            | \$ 841,971     |
| Cash Equivalent Assets Whose Use is Limited<br>or Restricted, Required for Current Liabilities | 12,753,320              | -                  | -               | 12,753,320     |
| Invested Assets Whose Use is Limited or<br>Restricted, Required for Current Liabilities        | 4,230,850               | -                  | -               | 4,230,850      |
| Accounts Receivable, Net   | 924,631                 | -                  | -               | 924,631        |
| Prepaid Expenses and Other Current Assets  | 2,687,099               | 5,645              | -               | 2,692,744      |
| Contributions Receivable   | -                       | 122,142            | -               | 122,142        |
| Current Portion of Costs of Acquiring Contracts  | 11,205                  | -                  | -               | 11,205         |
| Total Current Assets   | 21,428,594              | 148,269            | -               | 21,576,863     |
| <b>INTERCOMPANY RECEIVABLES</b>  | -                       | 636,526            | (636,526)       | -              |
| <b>ASSETS WHOSE USE IS LIMITED OR<br/>RESTRICTED, LESS AMOUNT CLASSIFIED<br/>AS CURRENT</b>    | 8,402,939               | 5,861,390          | -               | 14,264,329     |
| <b>LONG-TERM INVESTMENTS</b>   | 92,943,972              | 4,837,500          | -               | 97,781,472     |
| <b>PROPERTY, BUILDINGS, AND EQUIPMENT, NET</b>   | 90,932,575              | 300,678            | -               | 91,233,253     |
| <b>COST OF ACQUIRING CONTRACTS, NET<br/>OF CURRENT PORTION</b>                                 | 305,373                 | -                  | -               | 305,373        |
| <b>DERIVATIVE INSTRUMENT</b>   | 11,256,871              | -                  | -               | 11,256,871     |
| <b>INTEREST IN CASA FOUNDATION</b>   | 11,714,135              | -                  | (11,714,135)    | -              |
| Total Assets   | \$ 236,984,459          | \$ 11,784,363      | \$ (12,350,661) | \$ 236,418,161 |

**CASA DE LAS CAMPANAS**  
**CONSOLIDATING STATEMENT OF FINANCIAL POSITION (CONTINUED)**  
**JULY 31, 2022**

|   | Casa de las<br>Campanas | Casa<br>Foundation | Eliminations    | Consolidated   |
|---|-------------------------|--------------------|-----------------|----------------|
| <b>LIABILITIES AND NET ASSETS</b>   |                         |                    |                 |                |
| <b>CURRENT LIABILITIES</b>  |                         |                    |                 |                |
| Accounts Payable and Accrued Expenses   | \$ 4,933,773            | \$ 23,471          | \$ -            | \$ 4,957,244   |
| Interest Payable  | 141,382                 | -                  | -               | 141,382        |
| Deposits from Residents   | 520,526                 | -                  | -               | 520,526        |
| Refunds to Residents  | 4,000                   | -                  | -               | 4,000          |
| Current Portion of Obligations Under<br>Capital Leases  | 31,375                  | -                  | -               | 31,375         |
| Current Portion of Obligations Under<br>Gift Annuity Contracts                                  | 333,850                 | -                  | -               | 333,850        |
| Current Portion of Long-Term Debt   | 1,813,296               | -                  | -               | 1,813,296      |
| Current Portion of Estimated Refundable<br>Entrance Fees  | 3,897,000               | -                  | -               | 3,897,000      |
| Total Current Liabilities   | 11,675,202              | 23,471             | -               | 11,698,673     |
| <b>NONCURRENT LIABILITIES</b>   |                         |                    |                 |                |
| Intercompany Payables   | 636,526                 | -                  | (636,526)       | -              |
| Obligations under Capital Leases, Net of<br>Current Portion                                     | 67,674                  | -                  | -               | 67,674         |
| Obligations under Gift Annuity Contracts,<br>Net of Current Portion                             | 1,294,135               | -                  | -               | 1,294,135      |
| Deferred Contributions, Pooled Income Funds   | -                       | 46,757             | -               | 46,757         |
| Long-Term Debt, Net of Current Portion,<br>Unamortized Discount, and Deferred<br>Financing Fees | 71,190,135              | -                  | -               | 71,190,135     |
| Estimated Refundable Entrance Fees,<br>Net of Current Portion                                   | 25,472,129              | -                  | -               | 25,472,129     |
| Deferred Revenue from Unamortized<br>Entrance Fees  | 57,019,195              | -                  | -               | 57,019,195     |
| Total Noncurrent Liabilities  | 155,679,794             | 46,757             | (636,526)       | 155,090,025    |
| Total Liabilities   | 167,354,996             | 70,228             | (636,526)       | 166,788,698    |
| <b>NET ASSETS</b>   |                         |                    |                 |                |
| Without Donor Restrictions  | 63,669,087              | 5,753,760          | (5,753,760)     | 63,669,087     |
| With Donor Restrictions   | 5,960,376               | 5,960,375          | (5,960,375)     | 5,960,376      |
| Total Net Assets  | 69,629,463              | 11,714,135         | (11,714,135)    | 69,629,463     |
| Total Liabilities and Net Assets  | \$ 236,984,459          | \$ 11,784,363      | \$ (12,350,661) | \$ 236,418,161 |



**CASA DE LAS CAMPANAS**  
**CONSOLIDATING STATEMENT OF ACTIVITIES**  
**YEAR ENDED JULY 31, 2022**

|   | Casa de las<br>Campanas | Casa<br>Foundation | Eliminations | Consolidated  |
|---|-------------------------|--------------------|--------------|---------------|
| <b>CHANGES IN NET ASSETS WITHOUT<br/>DONOR RESTRICTIONS</b>   |                         |                    |              |               |
| Support and Revenues:   |                         |                    |              |               |
| Residents Fees Earned, Including                              |                         |                    |              |               |
| Amortization of Deferred Revenues from                        |                         |                    |              |               |
| Nonrefundable Entrance Fees                                   | \$ 36,265,013           | \$ -               | \$ (45,552)  | \$ 36,219,461 |
| Contributions   | 77,307                  | 174,701            | (95,524)     | 156,484       |
| Net Assets Released from Restrictions,<br>Used for Operations | -                       | 95,101             | -            | 95,101        |
| Total Support and Revenues                                    | 36,342,320              | 269,802            | (141,076)    | 36,471,046    |
| Other Support:  |                         |                    |              |               |
| Grant - CARES Act   | 25,513                  | -                  | -            | 25,513        |
| Interest and Dividends, Net                                   | 8,081,754               | 564,728            | -            | 8,646,482     |
| Net Realized Gains on Sale of Investments                     | 1,791,723               | 52,834             | -            | 1,844,557     |
| Net Unrealized Gains on Investments                           | (17,030,049)            | (1,041,837)        | -            | (18,071,886)  |
| Change in Value of Gift Annuity Contracts                     | 4,176                   | (189,294)          | -            | (185,118)     |
| Unrealized Gain on Derivative Instrument                      | 9,068,653               | -                  | -            | 9,068,653     |
| Forgiveness of Refundable Advance - Paycheck                  |                         |                    |              |               |
| Protection Program  | 2,915,100               | -                  | -            | 2,915,100     |
| Loss on Disposal of Fixed Assets                              | (9,649)                 | -                  | -            | (9,649)       |
| Other Revenues  | 372,688                 | 687                | -            | 373,375       |
| Total Other Support   | 5,219,909               | (612,882)          | -            | 4,607,027     |
| Total Support and Revenues                                    | 41,562,229              | (343,080)          | (141,076)    | 41,078,073    |
| Expenses:   |                         |                    |              |               |
| Program Services  | 32,048,134              | 122,767            | (95,524)     | 32,075,377    |
| Supporting Services:  |                         |                    |              |               |
| Management and general  | 7,515,021               | 128,176            | (45,552)     | 7,597,645     |
| Total Expenses  | 39,563,155              | 250,943            | (141,076)    | 39,673,022    |
| Total Changes in Net Assets Without<br>Donor Restrictions     | 1,999,074               | (594,023)          | -            | 1,405,051     |

**CASA DE LAS CAMPANAS**  
**CONSOLIDATING STATEMENT OF ACTIVITIES (CONTINUED)**  
**YEAR ENDED JULY 31, 2022**

|   | Casa de las<br>Campanas | Casa<br>Foundation   | Eliminations           | Consolidated         |
|---|-------------------------|----------------------|------------------------|----------------------|
| <b>CHANGES IN NET ASSETS WITH<br/>DONOR RESTRICTIONS</b>                  |                         |                      |                        |                      |
| Contributions   | \$ -                    | \$ 164,651           | \$ -                   | \$ 164,651           |
| Donated vehicles  | -                       | 8,300                | -                      | 8,300                |
| Interest and Dividends, Net   | -                       | 540,333              | -                      | 540,333              |
| Net Realized Gains on Sale of Investments                                 | -                       | 36,049               | -                      | 36,049               |
| Net Unrealized Losses on Investments                                      | -                       | (979,020)            | -                      | (979,020)            |
| Net Assets Released from Restrictions,<br>Used for Operations             | -                       | (95,101)             | -                      | (95,101)             |
| Change in Value of Gift Annuity Contracts                                 | -                       | (105,656)            | -                      | (105,656)            |
| Change in Value of Charitable Remainder<br>Trusts and Pooled Income Funds | -                       | (126,143)            | -                      | (126,143)            |
| Total Changes in Net Assets With<br>Donor Restrictions                    | -                       | (556,587)            | -                      | (556,587)            |
| <b>CHANGE IN INTEREST IN CASA FOUNDATION</b>                              | (1,150,610)             | -                    | 1,150,610              | -                    |
| <b>CHANGE IN NET ASSETS BEFORE<br/>IMPAIRMENT LOSS</b>                    | 848,464                 | (1,150,610)          | 1,150,610              | 848,464              |
| <b>LOSS ON IMPAIRMENT OF PROJECT UNDER<br/>UNDER CONSTRUCTION</b>         | (31,397,072)            | -                    | -                      | (31,397,072)         |
| <b>CHANGE IN NET ASSETS</b>   | (30,548,608)            | (1,150,610)          | 1,150,610              | (30,548,608)         |
| Net Assets - Beginning of Year  | 100,178,071             | 12,864,745           | (12,864,745)           | 100,178,071          |
| <b>NET ASSETS - END OF YEAR</b>   | <u>\$ 69,629,463</u>    | <u>\$ 11,714,135</u> | <u>\$ (11,714,135)</u> | <u>\$ 69,629,463</u> |



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**CASA DE LAS CAMPANAS**  
**CONTINUING CARE RESERVE REPORT**  
**YEAR ENDED JULY 31, 2023**



CPAs | CONSULTANTS | WEALTH ADVISORS

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## INDEPENDENT AUDITORS' REPORT

Audit Committee and Board of Directors  
Casa De Las Campanas  
San Diego, California

### Report on the Audit of the Continuing Care Reserve Report

#### **Opinion**

We have audited the accompanying continuing care reserve report (the Report) of Casa de las Campanas (a not-for-profit health care entity), (the Organization) which comprises the continuing care liquid reserve schedules Form 5-1 through Form 5-5, as of July 31, 2023, and the related notes to continuing care reserve report for the year then ended.

In our opinion, the Report presents fairly, in all material respects, the liquid reserve requirements of Casa de las Campanas as of July 31, 2023, in accordance with report preparation provisions of California Health and Safety Code Section 1792.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Continuing Care Reserve Report* section of our report. We are required to be independent of Casa De Las Campanas and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Basis of Accounting**

We draw attention to Note 3 to the Report, which describes the basis of accounting. The Report is prepared on the basis of the financial reporting provisions of the California Health and Safety Code section 1792, which is a basis of accounting other than accounting principles generally accepted in the United States of America, to comply with the requirements of the California Health and Safety Code section 1792. As a result, the Report may not be suitable for another purpose. Our opinion is not modified with respect to that matter.

#### **Responsibilities of Management for the Continuing Care Reserve Report**

Management is responsible for the preparation and fair presentation of this Report in accordance with the financial reporting provisions prescribed or permitted by the California Health and Safety Code Section 1792, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the Report that are free from material misstatement, whether due to fraud or error.

***Auditors' Responsibility for the Audit of the Continuing Care Reserve Report***

Our objectives are to obtain reasonable assurance about whether the Report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore, is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the Report.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the Report, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the Report.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Casa De Las Campanas' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the Report.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Casa De Las Campanas' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Audit Committee and Board of Directors  
Casa De Las Campanas

***Restriction on Use***

This report is intended solely for the use of the Organization and for filing with the California Department of Social Services and is not intended to be and should not be used for any other purpose. However, this report is a matter of public record and its distribution is not limited.

*CliftonLarsonAllen LLP*

**CliftonLarsonAllen LLP**

Irvine, California  
November 29, 2023



**CASA DE LAS CAMPANAS  
NOTES TO CONTINUING CARE RESERVE REPORT  
YEAR ENDED JULY 31, 2023**

**NOTE 1 MISSION STATEMENT**

Casa de las Campanas (the Organization) is a not-for-profit continuing care retirement community (CCRC), providing seniors with the highest quality of care and services, honoring their dignity and promoting independence.

**NOTE 2 DESCRIPTION OF BUSINESS**

Casa de las Campanas was incorporated on September 19, 1990 as a California nonprofit corporation for the purposes of constructing, owning and operating a continuing care retirement community. The facilities include 357 independent living units, 41 assisted living units with a capacity of 54 beds, 18 dementia/assisted living units with a capacity of 27 beds, and an adjacent 93-bed skilled nursing facility. The Organization provides housing, health care and other related services to the elderly honoring their dignity and promoting independence.

The Organization operates under the continuing care concept whereby residents enter into agreements that require payment of a onetime entrance fee and a monthly charge. Generally, these payments will entitle residents to the use and privileges of the facility for life. The residence agreement does not entitle the residents to an ownership interest in the property.

**NOTE 3 CONTINUING CARE RESERVE REPORT BASIS OF PRESENTATION**

The California Health and Safety Code section 1792 requires continuing care contract providers to establish and maintain statutory and refund reserves to ensure financial resources will be available to fulfill contractual obligations to residents. The continuing care reserve report (the Report), which calculates reserve requirements, is prepared in accordance with the January 1, 2007 Annual Report Instructions provided by the state of California Department of Social Services. The Report is required to be submitted annually to the California Department of Social Services within four months of year-end.

**FORM 5-1: LONG-TERM DEBT INCURRED IN A PRIOR FISCAL YEAR (INCLUDING BALLOON DEBT)**

| Long-Term Debt Obligation | (a)<br>Date Incurred | (b)<br>Principal Paid During Fiscal Year | (c)<br>Interest Paid During Fiscal Year | (d)<br>Credit Enhancement Premiums Paid in Fiscal Year | (e)<br>Total Paid (columns (b) + (c) + (d)) |
|---------------------------|----------------------|--|---|--|---|
| 1                         | 9/23/2020            | \$1,889,000                              | \$1,648,934                             | \$ -   | \$3,537,934                                 |
| 2                         |                      |  |   |  |   |
| 3                         |                      |  |   |  |   |
| 4                         |                      |  |   |  |   |
| 5                         |                      |  |   |  |   |
| 6                         |                      |  |   |  |   |
| 7                         |                      |  |   |  |   |
| 8                         |                      |  |   |  |   |
| <b>TOTAL:</b>             |                      |  | \$1,648,934                             | \$ -   | \$3,537,934                                 |

(Transfer this amount to  
Form 5-3, Line 1)

**NOTE:** For column (b), do not include voluntary payments made to pay down principal.

**PROVIDER:** CASA DE LAS CAMPANAS, INC.

**FORM 5-2: LONG-TERM DEBT INCURRED DURING FISCAL YEAR (INCLUDING BALLOON DEBT)**

| Long-Term Debt Obligation | (a)<br>Date Incurred | (b)<br>Total Interest Paid During Fiscal Year | (c)<br>Amount of Most Recent Payment on the Debt | (d)<br>Number of Payments Over Next 12 Months | (e)<br>Reserve Requirement (see instruction Part 5) (columns (c) x (d)) |
|---------------------------|----------------------|---|--|---|---|
| 1                         |                      |   |  |   |   |
| 2                         |                      |   |  |   |   |
| 3                         |                      |   |  |   |   |
| 4                         |                      |   |  |   |   |
| 5                         |                      |   |  |   |   |
| 6                         |                      |   |  |   |   |
| 7                         |                      |   |  |   |   |
| 8                         |                      |   |  |   |   |
| <b>TOTAL:</b>             |                      |   |  |   |   |

(Transfer this amount to Form 5-3, Line 2)

**NOTE:** For column (b), do not include voluntary payments made to pay down principal.PROVIDER: Casa de las Campanas, INC.

**FORM 5-3: CALCULATION OF LONG-TERM DEBT RESERVE AMOUNT**

| Line |  | TOTAL              |
|------|--|--------------------|
| 1    | Total from Form 5-1 bottom of Column (e)   | \$3,537,934        |
| 2    | Total from Form 5-2 bottom of Column (e)   | \$ -               |
| 3    | Facility leasehold or rental payment paid by provider during fiscal year<br>(including related payments such as lease insurance) | \$ -               |
| 4    | <b>TOTAL AMOUNT REQUIRED FOR LONG-TERM DEBT RESERVE:</b>   | <b>\$3,537,934</b> |

PROVIDER: Casa de las Campanas, INC.

**FORM 5-4: CALCULATION OF NET OPERATING EXPENSES**

| Line | Description  | Amounts            | TOTAL               |
|------|--|--------------------|---------------------|
| 1    | Total operating expenses from financial statements   |                    | <u>\$41,628,146</u> |
| 2    | Deductions:  |                    |                     |
| a.   | Interest paid on long-term debt (see Instructions)   | <u>\$1,648,934</u> |                     |
| b.   | Credit enhancement premiums paid for long-term debt (see instructions)                                       | <u>-</u>           |                     |
| c.   | Depreciation   | <u>\$7,460,480</u> |                     |
| d.   | Amortization   | <u>\$72,856</u>    |                     |
| e.   | Revenues received during the fiscal year for services to persons who did not have a continuing care contract | <u>\$5,125,036</u> |                     |
| f.   | Extraordinary expenses approved by the Department  | <u>-</u>           |                     |
| 3    | Total Deductions   |                    | <u>\$14,307,306</u> |
| 4    | Net Operating Expenses   |                    | <u>\$27,320,840</u> |
| 5    | Divide Line 4 by 365 and enter the result  |                    | <u>\$74,852</u>     |
| 6    | Multiply Line 5 by 75 and enter the result. This is the provider's operating expense reserve amount          |                    | <u>\$5,613,900</u>  |

PROVIDER: Casa de las Campanas, INC.COMMUNITY: Casa de las Campanas, INC.

**CASA DE LAS CAMPANAS  
SUPPORT SCHEDULE FOR FORM 5-4  
CALCULATION OF NET OPERATING EXPENSES, LINE 2  
YEAR ENDED JULY 31, 2023**

**A. CALCULATION OF NET OPERATING EXPENSES, line 2e**

Reimbursement (Revenues) for Services to Nonresidents:

|   |                     |
|---|---------------------|
| Guest Rooms   | \$ 102,498          |
| Guest Meals   | 3,988               |
| Employee Meals  | 8,790               |
| Coffee Shop Income  | 35,838              |
| Health Center - Non-CCRC Resident                           | 4,973,922           |
| Assisted Living Dementia Center - Non-CCRC Resident         | -                   |
| Total Reimbursement (Revenues) for Services to Nonresidents | <u>\$ 5,125,036</u> |

Reconciliation of Revenues to Audited Financial Statements:

|  |                      |
|--|----------------------|
| Total Reimbursement (Revenues) for Services to Nonresidents                                | \$ 5,125,036         |
| Residential Revenues, Excluding the Above Nonresident Reimbursements                       | <u>34,838,808</u>    |
| Total Resident Fees Earned, Including Amortization of Deferred Revenues from Entrance Fees | <u>\$ 39,963,844</u> |

**B. CALCULATION OF NET OPERATING EXPENSES, line 2d**

Reconciliation of Amortization to Audited Financial Statements:

|  |                  |
|--|------------------|
| Amortization of Deferred Financing Costs | \$ 72,856        |
| Total Amortization                       | <u>\$ 72,856</u> |

**C. CALCULATION OF NET OPERATING EXPENSES, line 2a**

Reconciliation of Interest Expense Paid to Audited Financial Statements:

|   |                     |
|---|---------------------|
| Interest Expense Paid on September 2020 Note  | \$ 1,648,934        |
| Other Interest Expense Paid on Long-Term Debt and Capital Lease Obligations   | <u>2,033</u>        |
| Total Interest Expense Paid on Long-Term Debt and Capital Lease Obligations (Net of amounts Capitalized of \$399,179) | <u>\$ 1,650,967</u> |

Provider Name: Casa de las Campanas, INC.

Fiscal Year Ended: July 31, 2023

We have reviewed our debt service reserve and operating expense reserve requirements as of, and for the period ended.

July 31, 2023

and are in compliance with those requirements.

Our liquid reserve requirements, computed using the audited financial statements for the fiscal year are as follows:

|                                      | <u>Amount</u>      |
|--------------------------------------|--------------------|
| [1] Debt Service Reserve Amount      | <u>\$3,537,934</u> |
| [2] Operating Expense Reserve Amount | <u>\$5,613,900</u> |
| [3] Total Liquid Reserve Amount:     | <u>\$9,151,834</u> |

Qualifying assets sufficient to fulfill the operating reserve and debt service requirements, based on market value at end of fiscal year were applicable, are held as follows:

| Qualifying Asset Description           | Debt Service Reserve | Operating Reserve |
|--|----------------------|-------------------|
| [4] Cash and Cash Equivalents          |                      |                   |
| [5] Investment Securities              |                      |                   |
| [6] Equity Securities                  |                      | \$5,613,900       |
| [7] Unused/Available Lines of Credit   |                      |                   |
| [8] Unused/Available Letters of Credit |                      |                   |
| [9] Debt Service Reserve               | \$3,537,934          | (not applicable)  |
| [10] Other:                            |                      |                   |

Qualifying assets used in these reserves are described as follow:

**Total Amount of Qualifying Assests**Listed for Reserve Obligation: [11] \$3,537,934 [12] \$5,613,930Reserve Obligation Amount: [13] \$3,537,934 [14] \$5,613,930

Surplus/(Deficiency): [15] \_\_\_\_\_ [16] \_\_\_\_\_

Signature:

 CFO Date: 11/28/2023  
(Authorized Representative)

CFO  
(Title)



**CASA DE LAS CAMPANAS  
RESERVE DISCLOSURES, FORM 5-5 SUPPORT  
JULY 31, 2023**

- [1] Held by Trustee under Loan Agreement \$10,217,492 includes:
  - Project Fund of \$10,217,492 for future building improvements.
  - This reserve is for future capital expenditure reimbursements per our loan documents.
- [2] Operating Expense Reserve of \$5,613,900.
  - Reserve requirement per DSS. Funds are held by our investment advisor, SEI and reported on our financials as unrestricted funds.
- [3] Refund Reserve Requirement \$20,054,630 includes:
  - Reserve requirement per DSS.
  - Funded by Real Estate \$8,608,057
  - Funded by Investments \$11,446,573
- [4] The following reserves are set up and consist of the following:
  - Restricted by Donors of \$5,276,517 for gifts received by our Foundation.
  - Charitable Gift Annuities of \$1,468,999 for gift annuity contracts.
  - Charitable Remainder Trusts of \$655,408 for CRT contracts by our Foundation.
  - Pooled Income Funds of \$120,553 for gifts received by our Foundation.
- [5] Debt Service Reserve of \$3,537,934.
  - Reserve requirement per DSS. Funds are held by our investment advisor, SEI and reported on our financials as unrestricted funds.



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**Casa de las Campanas**  
**Continuing Care Contract Annual Report**  
**Part 6**

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# CONTINUING CARE RETIREMENT COMMUNITY DISCLOSURE STATEMENT

Date Prepared: 11/29/23

Facility Name: Casa de las Campanas

Address: 18655 W Bernardo Dr

Zip Code: 92127-3002

Phone: 858-451-9152

Provider Name:

Casa de las Campanas, INC.

Facility Operator: Life Care Services, LLC

Religious Affiliation: NONE

Year Opened: 1988

# of Acres: 22

Miles to Shopping Center: (1)

Miles to Hospital: (4)

☐ Single Story☒ Multi-Story☐ Other:**Number of Units:**

| Residential Living   | Number of Units | Health Care      | Number of Units |
|----------------------|-----------------|------------------|-----------------|
| Apartments – Studio: | 6               | Assisted Living: | 44 with 54 beds |
| Apartments – 1 Bdrm: | 137             | Skilled Nursing: | 51 with 90 beds |
| Apartments – 2 Bdrm: | 216             | Special Care:    | 18 with 27 beds |
| Cottages/Houses:     | -0-             | Description:     | Dementia        |

RLU Occupancy (%) at Year End: 89.5

**Type of Ownership:** ☒ Not for Profit  
☐ For Profit

**Accredited?** ☐ Yes By:  
☒ No

**Form of Contact:** ☒ Continuing Care ☐ Life Care ☒ Entrance Fee ☐ Fee for Service  
 (Check all that apply) ☐ Assignment of Assets ☐ Equity ☐ Membership ☒ Rental

**Refund Provisions:** ☐ Refundable ☐ 90% ☐ 50%  
 (Check all that apply) ☐ Repayable ☒ 75% ☒ Other: Month-2% plan

Range of Entrance Fees: \$ 231,666 - \$ 1,478,189

Long-Term Care Insurance Required? ☐ Yes ☒ No

Health Care Benefits Included in Contract: YES, except for rental contracts

Entry Requirements: Min Age: 6 Prior Profession: N/A Other: asset equivalent

**Resident Representative(s) to, and Resident Members on, the Board:**

(briefly describe provider's compliance and residents' roles):

Resident Committee Chairs attend Board Committee meetings in a non-voting capacity &amp; one

Resident is a voting and one non-voting Board Member. New contract types available in 2024.

All providers are required by Health and Safety Code section 1789.1 to provide this report to prospective residents before executing a deposit agreement or continuing care contract or receiving any payment. Many communities are part of multi-facility operations which may influence financial reporting. Consumers are encouraged to ask questions of the continuing care retirement community that they are considering and to seek advice from professional advisors.

## Facility Services and Amenities

| Common Area Amenities   | Available                           | Fee for Service                     | Services Available                         | Included in Fee                     | For Extra Charge                    |
|-------------------------|-------------------------------------|-------------------------------------|--|-------------------------------------|-------------------------------------|
| Beauty/Barber Shop      | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | Housekeeping ( <u>2</u> Times/             | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| Billiard Room           | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | Month at \$_____ each)                     |                                     |                                     |
| Bowling Green           | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | Meals ( <u>3</u> /Day)                     | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| Card Rooms              | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | Special Diets Available                    | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| Chapel                  | <input type="checkbox"/>            | <input type="checkbox"/>            |  |                                     |                                     |
| Coffee Shop             | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | 24-Hour Emergency Response                 | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| Craft Rooms             | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | Activities Program                         | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| Exercise Room           | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | All Utilities Except Phone                 | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| Golf Course Access      | <input type="checkbox"/>            | <input type="checkbox"/>            | Apartment Maintenance                      | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| Library                 | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | Cable TV                                   | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| Putting Green           | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | Linens Furnished                           | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| Shuffleboard            | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | Linens Laundered                           | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| Spa                     | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | Medication Management                      | <input type="checkbox"/>            | <input checked="" type="checkbox"/> |
| Swimming Pool – Indoor  | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | Nursing/Wellness Clinic                    | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
| Swimming Pool – Outdoor | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | Personal Home Care                         | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Tennis Court            | <input type="checkbox"/>            | <input type="checkbox"/>            | Transportation – Personal                  | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Workshop                | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | Transportation – Prearranged               | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |
| Other: <u>PC Room</u>   | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | <u>Other: WIFI in all areas</u>            | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
|                         |                                     |                                     | <u>Other: Bistro</u>                       | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
|                         |                                     |                                     | <u>Other: Bocce Court</u>                  | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
|                         |                                     |                                     | <u>Other: Card Rooms</u>                   | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
|                         |                                     |                                     | <u>Other: Dance Studio</u>                 | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
|                         |                                     |                                     | <u>Other: Dog Parks</u>                    | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
|                         |                                     |                                     | <u>Other: Massage Room</u>                 | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
|                         |                                     |                                     | <u>Other: Outdoor Dining/Meeting Area</u>  | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |
|                         |                                     |                                     | <u>Other: Resident Lounges (Billiards)</u> | <input checked="" type="checkbox"/> | <input type="checkbox"/>            |

**Provider Name:** Casa de las Campanas, INC.

FYE 7-31-2023

| <b>Affiliated CCRCs</b> | <b>Location (city, state)</b> | <b>Phone (with area code)</b> |
|-------------------------|-------------------------------|-------------------------------|
|                         |                               |                               |
|                         |                               |                               |
|                         |                               |                               |
|                         |                               |                               |
|                         |                               |                               |
|                         |                               |                               |
|                         |                               |                               |
|                         |                               |                               |

| <b>Multi-Level Retirement Communities</b> | <b>Location (city, state)</b> | <b>Phone (with area code)</b> |
|---|-------------------------------|-------------------------------|
|   |                               |                               |
|   |                               |                               |
|   |                               |                               |
|   |                               |                               |

| <b>Free-Standing Skilled Nursing</b> | <b>Location (city, state)</b> | <b>Phone (with area code)</b> |
|--------------------------------------|-------------------------------|-------------------------------|
|                                      |                               |                               |
|                                      |                               |                               |
|                                      |                               |                               |

| <b>Subsidized Senior Housing</b> | <b>Location (city, state)</b> | <b>Phone (with area code)</b> |
|----------------------------------|-------------------------------|-------------------------------|
|                                  |                               |                               |
|                                  |                               |                               |
|                                  |                               |                               |

**NOTE:** Please indicate if the facility is a life care facility.

FYE 7-31-2023

Provider Name: Casa de las Campanas, INC.

| Income and Expenses [Year]   | 2020         | 2021         | 2022          | 2023         |
|--|--------------|--------------|---------------|--------------|
| <b>Income from Ongoing Operations</b>  |              |              |               |              |
| <b>Operating Income</b><br>(Excluding amortization of entrance fee income)             | \$33,168,571 | \$33,803,901 | \$37,905,359  | \$34,209,357 |
| <b>Less Operating Expenses</b><br>(Excluding depreciation, amortization, and interest) | \$28,962,290 | \$28,346,256 | \$31,233,925  | \$32,928,504 |
| <b>Net Income From Operations</b>  | \$4,206,281  | \$5,457,645  | \$6,671,434   | \$1,280,853  |
| <b>Less Interest Expense</b>   | \$3,306,537  | \$1,693,081  | \$1,366,104   | \$1,331,094  |
| <b>Plus Contributions</b>  | \$1,314,750  | \$397,984    | \$181,997     | \$174,497    |
| <b>Plus Non-Operating Income (Expenses)</b><br>(Excluding extraordinary items)         | \$788,935    | \$16,719,086 | <\$5,812,424> | \$5,377,769  |
| <b>Net Income (Loss) Before Entrance Fees, Depreciation And Amortization</b>           | \$3,003,429  | \$20,881,634 | <\$325,097>   | \$5,502,025  |
| <b>Net Cash Flow From Entrance Fees</b><br>(Total Deposits Less Refunds)               | \$9,206,537  | \$5,265,735  | \$9,386,426   | \$6,264,809  |

**Description of Secured Debt** (as of most recent fiscal year end)

| Lender             | Outstanding Balance | Interest Rate | Date of Origination | Date of Maturity | Amortization Period |
|--------------------|---------------------|---------------|---------------------|------------------|---------------------|
| City National Bank | \$71,187,287        | 2.225%        | 9/23/2020           | 10/2035          | 30 years            |
|                    |                     |               |                     |                  |                     |
|                    |                     |               |                     |                  |                     |
|                    |                     |               |                     |                  |                     |

**Financial Ratios** (see last page for ratio formulas)

| Financial Ratios [Year]            | CCAC Medians 50th Percentile (optional) | 2021  | 2022  | 2023 |
|------------------------------------|---|-------|-------|------|
| <b>Debt to Asset Ratio</b>         | 33.21                                   | 27%   | 30%   | 29%  |
| <b>Operating Ratio</b>             | 101.44                                  | 96%   | 90%   | 101% |
| <b>Debt Service Coverage Ratio</b> | 2.83                                    | 3.2   | 4.6   | 2.0  |
| <b>Days Cash On Hand Ratio</b>     | 547                                     | 1,361 | 1,105 | 938  |

**Provider Name:** Casa de las Campanas, INC.

FYE-7-31-2023

**Historical Monthly Service Fees** (Average Fee and Change Percentage)

| <b>Residence/Service [Year]</b> | <b>2020</b> | <b>%</b> | <b>2021</b> | <b>%</b> | <b>2022</b> | <b>%</b> | <b>2023</b> | <b>%</b> |
|---------------------------------|-------------|----------|-------------|----------|-------------|----------|-------------|----------|
| Studio                          | \$2,715     | 4.4      | \$2,810     | 3.5      | \$2,928     | 4.2      | \$3,089     | 5.5      |
| One Bedroom                     | \$3,158     | 4.4      | \$3,269     | 3.5      | \$3,406     | 4.2      | \$3,593     | 5.5      |
| Cottage/House                   |             |          |             |          |             |          |             |          |
| Assisted Living                 | \$4,005     | 4.4      | \$4,145     | 3.5      | \$4,318     | 4.2      | \$4,555     | 5.5      |
| Skilled Living                  | \$4,005     | 4.4      | \$4,145     | 3.5      | \$4,318     | 4.2      | \$4,555     | 5.5      |
| Special Care                    | \$4,005     | 4.4      | \$4,145     | 3.5      | \$4,318     | 4.2      | \$4,555     | 5.2      |

**Comments from Provider:****Financial Ratio Formulas****Long-Term Debt to Total Assets Ratio**

$$\frac{\text{Long Term Debt, less Current portion}}{\text{Total Assets}}$$

**Operating Ratio**

$$\frac{\text{Total Operating Expenses - Depreciation Expense - Amortization Expense}}{\text{Total Operating Revenues - Amortization of Deferred Revenue}}$$

**Debt Service Coverage Ratio**

$$\frac{\text{Total Excess of Revenues Over Expenses} + \text{Interest, Depreciation, and Amortization Expenses} + \text{Amortization of Deferred Revenue} + \text{Net Proceeds from Entrance Fees}}{\text{Annual Debt Service}}$$

**Days Cash On Hand Ratio**

$$\frac{\text{Unrestricted Current Cash \& Investments} + \text{Unrestricted Non-Current Cash and Investments}}{(\text{Operating Expenses - Depreciation - Amortization})/365}$$

**NOTE:** These formulas are also used by the Continuing Care Accreditation Commission. For each formula, that organization also publishes annual median figures for certain continuing care retirement communities.



**Casa de las Campanas**  
**Continuing Care Contract Annual Report**  
**Part 7**

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**FORM 7-1 REPORT ON CCRC MONTHLY CARE FEES**

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Complete **Form 7-1** to report the monthly care fee increase (MCFI) for **each** community operated by the Provider. If no adjustments were made during the reporting period for a community, indicate by checking the box below **Line [2]**. Providers must complete a separate Form 7-1 for each of their continuing care retirement communities.

1. On **Line 1**, enter the amount of monthly care fees for each level of care at the *beginning* of the reporting period.
2. On **Line 2**, indicate the percentage(s) of increase in fees implemented during the *reporting* period.
3. On **Line 3**, indicate the date the fee increase was implemented. If more than one (1) increase was implemented, indicate the date(s) for each increase.
4. Check *each* of the appropriate boxes.
5. Provide a detailed explanation for the increase in monthly care fees including the total dollar amount for the community overall and corresponding percentage increase for each level of care in compliance with the Health and Safety Code. The explanation shall set forth the reasons, by department cost centers, for any increase in monthly care fee. It must include if the change in monthly care fees is due to any actual or projected costs related to any other CCRC community or enterprise affiliated with the provider or parent company.

The methodology used to budget future costs should align with one or more of the following factors: "projected costs, prior year per capita costs and economic indicators." Describe the methodology used for single or multiple communities. If there are multiple MCFI percentages, i.e., by level of care, a separate explanation for each MCFI will be required.

Also, if there is a positive result of operations, the provider will need to explain how the funds will be used and/or distributed consistent with disclosures made in the applicable sections of the Continuing Care Contract.

**This attachment should include the data used in the Monthly Care Fee Increase meeting presentation provided to residents, which will also include actual results and an explanation of any variances.**

**NOTE:** Providers shall retain all documents related to the development of adjusted fees at their respective communities for a period of at least three years, i.e., budgets, statements of operations, cost reports, used near the end of the prior fiscal year to develop adjustments implemented in the current reporting period. These documents must be available for review upon request by the Department.

**FORM 7-1****REPORT ON CCRC MONTHLY CARE FEES**

|   | RESIDENTIAL<br>LIVING | ASSISTED<br>LIVING | MEMORY<br>CARE | SKILLED<br>NURSING |
|---|-----------------------|--------------------|----------------|--------------------|
| 1. Monthly Care Fees at beginning of reporting period: (indicate range, if applicable)                      | \$2987-\$6125         | \$2987-\$6125      | \$2987-\$6125  | \$2987-\$6125      |
| 2. Indicate percentage of increase in fees imposed during reporting period: (indicate range, if applicable) | 5.5%                  | 5.5%               | 5.5%           | 5.5%               |

☐ Check here if monthly care fees at this community were not increased during the reporting period. (If you checked this box, please skip down to the bottom of this form and specify the names of the provider and community.)

3. Indicate the date the fee increase was implemented: August 1, 2022  
(If more than one (1) increase was implemented, indicate the dates for each increase.)

4. Check each of the appropriate boxes:

☒ Each fee increase is based on the Provider's projected costs, prior year per capita costs, and economic indicators.

☒ All affected residents were given written notice of this fee increase at least 30 days prior to its implementation.  
**Date of Notice:** June 30, 2022 **Method of Notice:** Inhouse mail or US mail

☒ At least 30 days prior to the increase in fees, the designated representative of the Provider convened a meeting that all residents were invited to attend. **Date of Meeting:** June 30, 2022

☒ At the meeting with residents, the Provider discussed and explained the reasons for the increase, the basis for determining the amount of the increase, and the data used for calculating the increase.

☒ The Provider distributed the documents to all residents by [Optional - check all that apply]:

☐ Emailed the documents to those residents for whom the provider had email addresses on file

☐ Placed hard copies in resident cubby

☐ Placed hard copies at designated locations

☐ Provided hard copies to residents upon request, and/or

☐ Other: [please describe] \_\_\_\_\_

☒ **Date of Notice:** June 30, 2022

- ☒ The Provider provided residents with at least 14 days advance notice of each meeting held to discuss the fee increases.

**Date of Notice:** June 14, 2022

- ☒ The governing body of the Provider, or the designated representative of the Provider posted the notice of, and the agenda for, the meeting in a conspicuous place in the community at least 14 days prior to the meeting.

**Date of Posting:** June 14, 2022 **Location of Posting:** Bulletin Boards & Inhouse mailbox

- ☒ Providers evaluated the effectiveness of consultations during the annual budget planning process at a minimum of every two years by the continuing care retirement community administration. The evaluation, including any policies adopted relating to cooperation with residents was made available to the resident association or its governing body, or, if neither exists, to a committee of residents at least 14 days prior to the next semiannual meeting of residents and the Provider's governing body and posted a copy of that evaluation in a conspicuous location at each facility.

**Date of Posting:** June 14, 2022 **Location of Posting:** Bulletin Boards & Inhouse mailbox

5. On an attached page, provide a detailed explanation for the increase in monthly care fees including the amount of the increase and compliance with the Health and Safety Code.

**PROVIDER:** Casa de las Campanas, INC. **COMMUNITY:** Casa de las Campanas, INC.

## **ATTACHMENT TO FORM 7-1**

### **REPORT ON CCRC MONTHLY FEES**

#### **EXPLANATION FOR INCREASE IN MONTHLY SERVICE FEES**

The financial goals of Casa de las Campanas' annual budgeting process and resulting rate setting is to establish a financial plan that is sufficient to meet the unique needs & service levels of our Residents, and support our mission. Monthly Fees were increased in 2023 by 5.5% for all levels of care. The rate increase is derived from a process that considers the increased cost of providing services, and reasonable operating margins on a long-term basis that is necessary to ensure the continuation of the organizational mission. Anticipated cost increases included higher labor costs, insurance costs, utilities and normal inflationary cost increases related to purchases of supplies and services.

Labor costs were expected to increase in excess of 4%, especially with the year over year increase in the California minimum wage requirements in San Diego and the direct care nursing staff wage competitive pressures. Expenses related to employee benefits were expected to increase in excess of 7% due to increasing employee health benefit expense.

Supply and purchased service costs were estimated to increase commensurate with the consumer price index, which as of March 2022 reflected an increase of 7.9% for San Diego, California. Casa has also increased the monthly fees for the insurance policies and utility increases.

In addition, the Casa Foundation, has release funding for both operating costs such as activities and hardships as well as capital related items. Casa's operating & capital budget has included these types of continued support in our budgeting process, that has also offset the rate increase calculation.

The projected 2023 NOI (net operating income) shown on the following page allows Casa to reinvest in the physical plant, thereby maintaining the quality of the facility for current Residents and ensuring the continued marketability of the community to prospective residents. Additionally, the NOI ensures that the community will be able to fund unexpected costs or capital needs on a long-term basis, and continue its' mission to enhance the quality of life.

# Form 7-1 Attachment

## Monthly Care Fee Increase

### FORM 7-1 MONTHLY CARE FEE INCREASE (MCFI) ANNUAL REPORTING FISCAL YEAR (F/Y) 2023

Dollar Amounts in Thousands

| Line | Fiscal Years   | 2021       | 2022       | 2023       |
|------|--|------------|------------|------------|
| 1    | F/Y 2021 Operating Expenses <sup>1</sup>   | \$(36,752) |            |            |
| 2    | F/Y 2022 Operating Expenses <sup>2</sup> (Adjustments include less interest expense, depreciation & amortization)            |            | \$(30,809) |            |
| 3    | Projected F/Y 2023 Results of Operations (Budgeted operating costs)  |            |            | \$(32,680) |
| 4    | F/Y 2023 Anticipated MCF Revenue <sup>2</sup> Based on Current and Projected Occupancy and Other <sup>4</sup> without a MCFI |            |            | \$29,223   |
| 5    | Projected F/Y 2023 (Net) Operating Results <sup>2</sup> without a MCFI (Line 3 plus Line 4)                                  |            |            | \$(3,457)  |
| 6    | Projected F/Y 2023 Anticipated Revenue Based on Current and Projected Occupancy and Other <sup>4</sup> with MCFI 5.5%        |            |            | \$30,394   |
| 7    | Grand Total - Projected F/Y 2023 Net Operating Activity After 5.5% MCFI (Line 3 plus Line 6)                                 |            |            | \$(2,286)  |

**Monthly Care Fee Increase: 5.5%**

#### Adjustments Explained:

Sixty percent of Casa's costs represent wages and benefits costs. It is expected that future rate increases are in line with the wage & benefit adjustment & cost of living increases.

The 2023 employee merit increases are projected at 3% plus other wage adjustments primarily for direct care nursing staff plus the minimum wage increases effective January 1<sup>st</sup> in San Diego.

Casa Residents pay the same monthly fee for all levels of care, as it is based on the Independent Living unit they transfer from.

General Insurance costs are expected to increase by 75%, depending on the line of coverage.

Utility costs are expected to increase 20% as Casa is pursuing a future solar installation.

<sup>1</sup> Enter to the total operating expenses from the independent audit of the Statement of Operations

<sup>2</sup> Internal Accounting and Budget Records does not include entrance fees

<sup>3</sup> "Adjustments" can include but not limited to reserves

<sup>4</sup> "Other" can include but not limited to Contributions and Ancillary

**Casa de las Campanas**  
**Continuing Care Contract Annual Report**  
**Part 9**

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Casa de las Campanas  
Form 9-1 Supporting Schedule  
Fiscal Year Ending 7/31/2023

|    |              |  |
|----|--------------|--|
| \$ | 150,900,000  | Net Equity (Casa de las Campanas appraised value 8-8-2023)   |
| \$ | -            |  |
| \$ | (71,252,314) | Less Debt (Bank Note & Leases)   |
| \$ | 79,647,686   | Net Equity (Real Estate & Buildings, net book value less any depreciation and encumbrances)            |
|    | x .50        |  |
| \$ | 39,823,843   | Net Equity available   |
| \$ | 20,054,630   | Refund Reserve Requirement per DSS Form 9-1  |
|    | x .70        |  |
| \$ | 14,038,241   | Amount of the Refund Reserve Requirement that could be offset by Net Equity of Real Estate & Buildings |
|    | Final Recap  |  |
| \$ | 11,446,573   | Actual Refund Reserve Assets in Investments  |
| \$ | 8,608,057    | Adjusted Real Estate Equity  |
| \$ | 20,054,630   | Total Reserve Requirement  |



**FORM 9-1**  
**CALCULATION OF REFUND RESERVE AMOUNT**      **FYE: 7/31/2023**

| [1]   | [2] | [3]          | [4]      | [5]                                  | [6] | [7]       | [8]                      | [9]                     |
|---|-----|--------------|----------|--------------------------------------|-----|-----------|--------------------------|-------------------------|
| Resident Name                                     | Sex | Entrance Fee | Refund % | Refund Amount (promised after 6 yrs) | Age | Life Exp. | Present Value Multiplier | Present Value of Refund |
|   | F   | \$557,780    | 75%      | \$418,335                            | 94  | 3.579     | 0.812                    | \$339,590               |
|   | F   | \$943,998    | 75%      | \$707,999                            | 76  | 12.011    | 0.497                    | \$351,628               |
|   | F   | \$696,830    | 75%      | \$522,623                            | 78  | 10.779    | 0.534                    | \$278,879               |
|   | F   | \$537,867    | 75%      | \$403,400                            | 79  | 10.184    | 0.552                    | \$222,854               |
|   | F   | \$982,215    | 75%      | \$736,661                            | 79  | 10.184    | 0.552                    | \$406,961               |
|   | F   | \$1,013,520  | 75%      | \$760,140                            | 81  | 9.060     | 0.590                    | \$448,355               |
|   | M   | \$944,727    | 75%      | \$708,545                            | 81  | 7.188     | 0.658                    | \$466,089               |
|   | F   | \$712,490    | 75%      | \$534,368                            | 82  | 8.501     | 0.609                    | \$325,623               |
|   | F   | \$677,606    | 75%      | \$508,205                            | 83  | 7.952     | 0.629                    | \$319,747               |
|   | F   | \$790,822    | 75%      | \$593,117                            | 83  | 7.952     | 0.629                    | \$373,171               |
|   | M   | \$886,787    | 75%      | \$665,090                            | 83  | 6.269     | 0.694                    | \$461,571               |
|   | F   | \$556,421    | 75%      | \$417,316                            | 84  | 7.438     | 0.648                    | \$270,545               |
|   | F   | \$737,490    | 75%      | \$553,118                            | 84  | 7.438     | 0.648                    | \$358,585               |
|   | F   | \$515,008    | 75%      | \$386,256                            | 84  | 7.438     | 0.648                    | \$250,409               |
|   | M   | \$548,959    | 75%      | \$411,719                            | 85  | 5.475     | 0.727                    | \$299,262               |
|   | F   | \$529,623    | 75%      | \$397,217                            | 86  | 6.494     | 0.685                    | \$272,077               |
|   | F   | \$615,747    | 75%      | \$461,810                            | 86  | 6.494     | 0.685                    | \$316,320               |
|   | M   | \$686,081    | 75%      | \$514,561                            | 86  | 5.124     | 0.742                    | \$381,742               |
|   | F   | \$952,371    | 75%      | \$714,278                            | 86  | 6.494     | 0.685                    | \$489,250               |
|   | F   | \$502,737    | 75%      | \$377,053                            | 88  | 5.613     | 0.721                    | \$515,022               |
|   | F   | \$626,154    | 75%      | \$469,616                            | 88  | 5.613     | 0.721                    | \$338,611               |
|   | F   | \$627,987    | 75%      | \$470,990                            | 88  | 5.613     | 0.721                    | \$339,602               |
|   | F   | \$1,164,921  | 75%      | \$873,690                            | 88  | 5.613     | 0.721                    | \$629,964               |
|   | F   | \$529,623    | 75%      | \$397,217                            | 88  | 5.613     | 0.721                    | \$286,409               |
|   | F   | \$615,747    | 75%      | \$461,810                            | 88  | 5.613     | 0.721                    | \$332,983               |
|   | F   | \$509,205    | 75%      | \$381,904                            | 88  | 5.613     | 0.721                    | \$275,367               |
|   | M   | \$874,666    | 75%      | \$656,000                            | 89  | 4.236     | 0.781                    | \$512,517               |
|   | F   | \$538,490    | 75%      | \$403,868                            | 89  | 5.200     | 0.739                    | \$298,297               |
|   | F   | \$719,237    | 75%      | \$539,428                            | 89  | 5.200     | 0.739                    | \$398,422               |
|   | F   | \$603,578    | 75%      | \$452,684                            | 90  | 4.838     | 0.754                    | \$341,480               |
|   | F   | \$520,839    | 75%      | \$390,629                            | 90  | 4.838     | 0.754                    | \$294,669               |
|   | F   | \$604,088    | 75%      | \$453,066                            | 90  | 4.838     | 0.754                    | \$341,768               |
|   | M   | \$615,747    | 75%      | \$461,810                            | 90  | 3.957     | 0.794                    | \$366,715               |
|   | F   | \$492,100    | 75%      | \$369,075                            | 90  | 4.838     | 0.754                    | \$278,410               |
|   | M   | \$692,108    | 75%      | \$519,081                            | 90  | 3.957     | 0.794                    | \$412,192               |
|   | M   | \$689,387    | 75%      | \$517,040                            | 90  | 3.957     | 0.794                    | \$410,572               |
|   | F   | \$403,676    | 75%      | \$302,757                            | 91  | 4.501     | 0.769                    | \$232,912               |
|   | M   | \$441,034    | 75%      | \$330,776                            | 91  | 3.670     | 0.807                    | \$267,092               |
|   | F   | \$590,004    | 75%      | \$442,503                            | 91  | 4.501     | 0.769                    | \$340,420               |
|   | F   | \$454,659    | 75%      | \$340,994                            | 91  | 4.501     | 0.769                    | \$262,328               |
|   | F   | \$639,397    | 75%      | \$479,548                            | 91  | 4.501     | 0.769                    | \$368,918               |
|   | M   | \$526,073    | 75%      | \$394,555                            | 92  | 3.388     | 0.821                    | \$323,870               |
|   | F   | \$452,697    | 75%      | \$339,523                            | 92  | 4.175     | 0.784                    | \$266,205               |
|   | F   | \$500,779    | 75%      | \$375,584                            | 92  | 4.175     | 0.784                    | \$294,480               |
|   | F   | \$378,540    | 75%      | \$283,905                            | 93  | 3.862     | 0.798                    | \$226,695               |
|   | F   | \$875,580    | 75%      | \$656,685                            | 93  | 3.862     | 0.798                    | \$524,356               |
|   | F   | \$639,397    | 75%      | \$479,548                            | 93  | 3.862     | 0.798                    | \$382,913               |
|   | F   | \$773,401    | 75%      | \$580,050                            | 93  | 3.862     | 0.798                    | \$463,164               |
|   | F   | \$509,205    | 75%      | \$381,904                            | 94  | 3.579     | 0.812                    | \$310,016               |
|   | F   | \$532,122    | 75%      | \$399,092                            | 95  | 3.329     | 0.824                    | \$328,723               |
|   | F   | \$352,891    | 75%      | \$264,668                            | 95  | 3.329     | 0.824                    | \$218,001               |
|   | F   | \$274,381    | 75%      | \$205,786                            | 95  | 3.329     | 0.824                    | \$169,501               |
|   | F   | \$492,100    | 75%      | \$369,075                            | 96  | 3.109     | 0.834                    | \$307,921               |
|   | F   | \$319,344    | 75%      | \$239,508                            | 98  | 2.741     | 0.852                    | \$204,153               |
|   | F   | \$377,407    | 75%      | \$283,055                            | 99  | 2.584     | 0.860                    | \$243,490               |
|   | M   | \$387,143    | 75%      | \$290,357                            | 99  | 2.137     | 0.883                    | \$256,362               |
|   | F   | \$520,839    | 75%      | \$390,629                            | 99  | 2.584     | 0.860                    | \$336,027               |
|   | M   | \$626,651    | 75%      | \$469,988                            | 101 | 1.919     | 0.894                    | \$420,267               |
|   | F   | \$448,529    | 75%      | \$336,397                            | 104 | 1.899     | 0.895                    | \$301,159               |
|   |     |              |          |                                      |     |           |                          | \$0                     |
| <b>TOTAL AMOUNT REQUIRED FOR REFUND RESERVE :</b> |     |              |          |                                      |     |           |                          | <b>\$20,054,630</b>     |

PROVIDER/COMMUNITY: Casa de las Campanas, INC.

FYE 07/31/2023



Key Indicators Report Attachment  
Casa de las Campanas, Inc.  
Fiscal Year End Filing for July 31, 2023

Significant Trends & Variance Comments:

Margin (Profitability) Indicators

The Net Operating Margin percentage was <9.7%> for fiscal year 2023 and benchmarks Casa's operational performance based on resident-based operations with projected expenses greater than revenues. However, Casa continues to perform very strongly for the Net-Operating Margin – Adjusted ratio that takes into account Casa's net entrance fees.

Liquidity Indicators

Overall, this category is significantly increasing in 2021 with the investment portfolio gains. In addition, the realized debt savings with the September 2020 refinancing with City National Bank at 2.225% interest rate. However, this indicator has decreased in 2023 with the lower net entrance fee receipts. In FY 2024 projected, the Days Cash on Hand declines with the projected outflow for capital expenditures.

Capital Structure Indicators

The increase in the 2023 and 2024 capital expenditures is due to several remodel projects to keep Casa very marketable.

The decrease in the unrestricted Net Assets in 2022 is due to the write-off of the 72-bed Health Center (Skilled Nursing Facility) construction.

The Average Annual Effective Interest Rate percentage in 2021 has significantly decreased with the recent 2020 bond refi as noted above.